



UNIPRES CORPORATION

Financial Results for the First quarter of FY2016



UNIPRES CORPORATION



Settlement of accounts for the First quarter of FY2016

Forecast for the FY2016

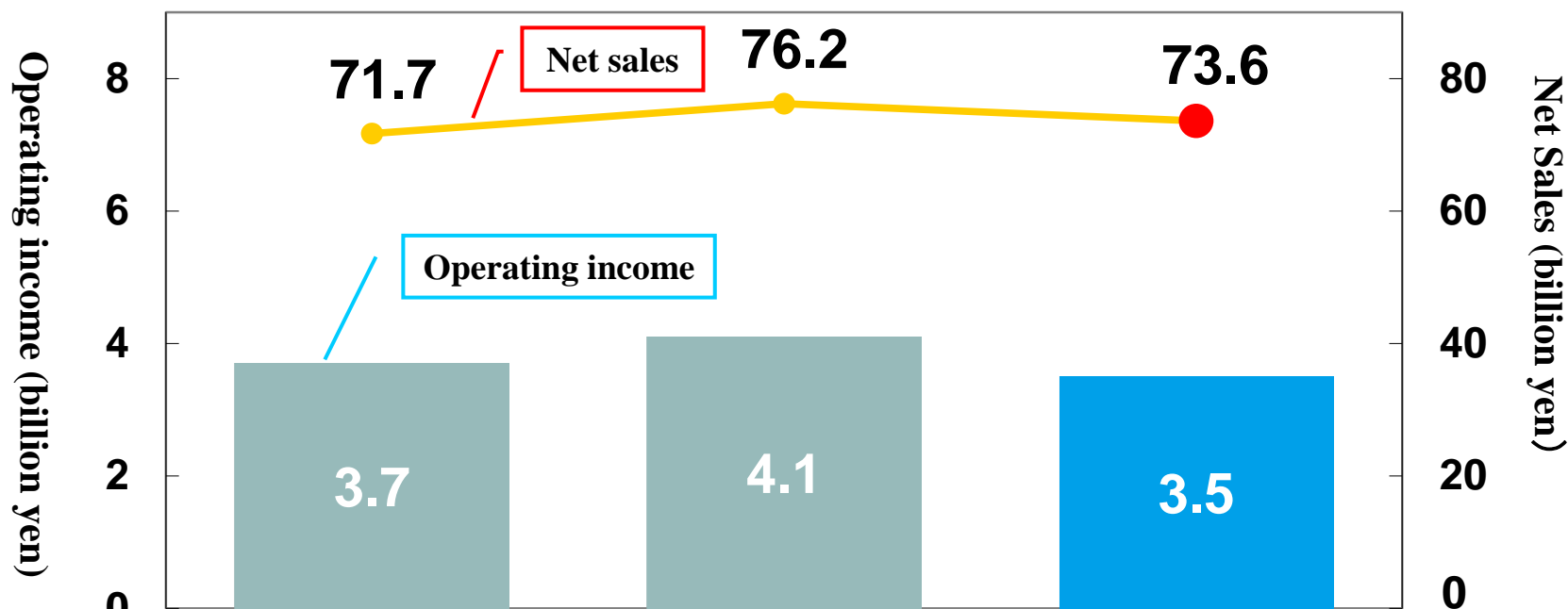


Settlement of accounts for the First quarter of FY2016

- 1. Net sales decreased due to the impact from exchange rates, etc.**
- 2. Operating income decreased due to the impact from exchange rates, etc., despite the effects from rationalization including an improvement in the Americas, and so on.**

Summary of consolidated accounting for the First quarter of FY2016

Transition in business results



	FY2014 1st quarter	FY2015 1st quarter (A)	FY2016 1st quarter (B)	(B) – (A)
Net sales	71.7	76.2	73.6	-2.6
Operating income	3.7	4.1	3.5	-0.6
Ordinary income	3.0	3.7	1.9	-1.8
Net income attributable to owners of parent	0.8	1.5	0.4	-1.1

※ Net sales decreased by 2.6 billion yen due to the exchange impact, etc., despite a production increase in Asia.

※ Operating income decreased by 0.6 billion yen due to the exchange impact, etc., despite the effects from rationalization including an improvement in the Americas, etc.

Composition of consolidated sales by product group

(billion yen)

	1st quarter of FY2015		1st quarter of FY2016		Increase (decrease) in sales	Increase (decrease) in composition ratio
	Net sales	Composition ratio	Net sales	Composition ratio		
Car body press products	65.7	86.2%	63.1	85.7%	-2.6	-0.5%
Transmission product	8.9	11.7%	9.0	12.2%	+0.1	+0.5%
Plastic products	1.1	1.4%	1.0	1.4%	-0.1	0.0%
Other	0.5	0.7%	0.5	0.7%	0.0	0.0%
Total	76.2	100%	73.6	100%	-2.6	—

※ No significant change to the composition ratio.

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Composition of consolidated sales by customer

(billion yen)

	1st quarter of FY2015		1st quarter of FY2016		Increase (decrease) in composition ratio
	Net sales	Composition ratio	Net sales	Composition ratio	
Nissan Motor-related products Sub-total	67.8	89.0%	62.5	84.9%	-4.1%
Nissan Motor	11.5	15.1%	11.2	15.2%	+0.1%
Nissan North America	12.7	16.7%	10.7	14.6%	-2.1%
Dongfeng Motor	9.7	12.7%	10.2	13.9%	+1.2%
Nissan Mexicana	9.9	13.1%	9.2	12.5%	-0.6%
JATCO (including overseas bases)	7.3	9.6%	7.6	10.4%	+0.8%
Nissan Europe	7.4	9.7%	5.9	8.0%	-1.7%
Calsonic Kansei (including overseas bases)	3.3	4.3%	2.8	3.9%	-0.4%
NISSAN SHATAI	3.1	4.0%	2.8	3.8%	-0.2%
Nissan Thailand	1.2	1.5%	0.8	1.1%	-0.4%
Renault Nissan India	1.3	1.7%	0.8	1.0%	-0.7%
Zhengzhou Nissan	0.3	0.4%	0.2	0.3%	-0.1%
Nissan Indonesia	0.2	0.2%	0.2	0.2%	0.0%

※ The composition ratio decreased by 4.1% as a result of sales expansion to the other companies.



Composition of consolidated sales by customer

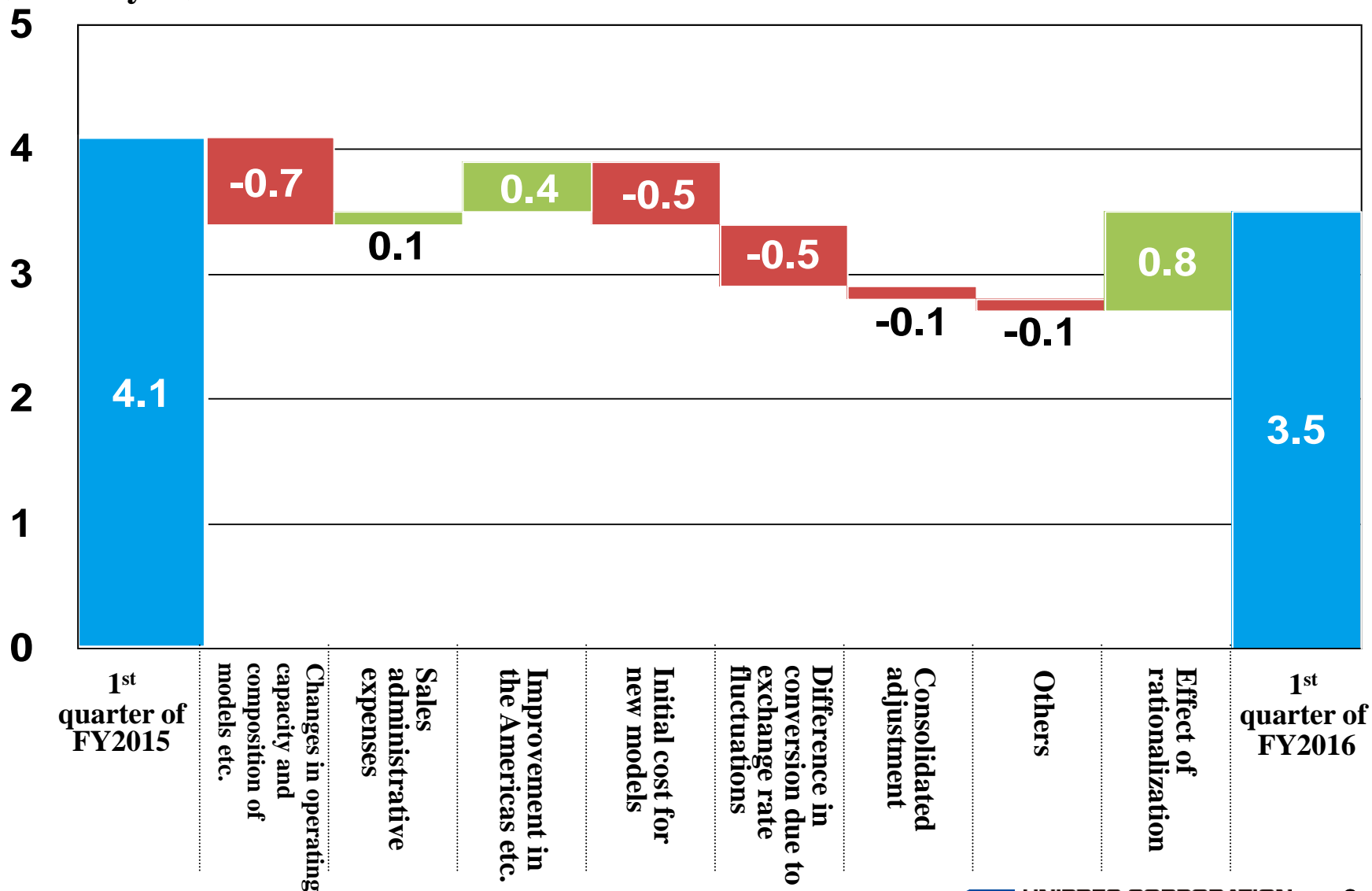
(billion yen)

		1st quarter of FY2015		1st quarter of FY2016		Increase (decrease) in composition ratio
		Net sales	Composition ratio	Net sales	Composition ratio	
Other customers		8.4	11.0%	11.1	15.1%	+4.1%
Sub-total						
Inside) Honda Motor	USA Honda	2.4	3.1%	1.8	2.5%	-0.6%
	Indonesia Honda	0.1	0.1%	0.7	1.0%	+0.9%
	Mexico Honda	0.6	0.8%	0.7	1.0%	+0.2%
	Honda Motor Co.,Ltd.	0.2	0.3%	0.7	0.9%	+0.6%
	UK Honda	0.5	0.6%	0.4	0.5%	-0.1%
Mazda Motor	Mazda Motor	0.7	0.9%	0.7	0.9%	0.0%
	Mexico Mazda	0.4	0.6%	0.4	0.5%	-0.1%
Renault	Renault S.A.S.	0.1	0.1%	1.3	1.7%	+1.6%
	Dongfeng Renault Automotive Co., Ltd	-	0.0%	0.5	0.7%	+0.7%
Dynax Corporation (including overseas bases)		0.5	0.7%	0.7	0.9%	+0.2%
 AISIN AW CO., LTD. (including overseas bases)		0.2	0.3%	0.4	0.5%	+0.2%
TOYOTA MOTOR (including overseas bases)		0.2	0.2%	0.2	0.2%	0.0%
Fuji Heavy Industries Ltd.		0.1	0.2%	0.1	0.2%	0.0%
UD Trucks		0.1	0.2%	0.1	0.2%	0.0%
DAIHATSU MOTOR		0.1	0.1%	0.1	0.1%	0.0%
Isuzu Motors		0.1	0.1%	0.04	0.1%	0.0%
NSK-Warner K.K.		0.1	0.1%	0.04	0.1%	0.0%
SUZUKI MOTOR		0.03	0.0%	0.02	0.0%	0.0%
MITSUBISHI MOTORS		0.02	0.0%	0.01	0.0%	0.0%

※ Sales increased by 2.7 billion yen and the composition ratio increased by 4.1% due to HONDA group and Renault group sales expansion.

Factors for increase (decrease) in operating income

(billion yen)



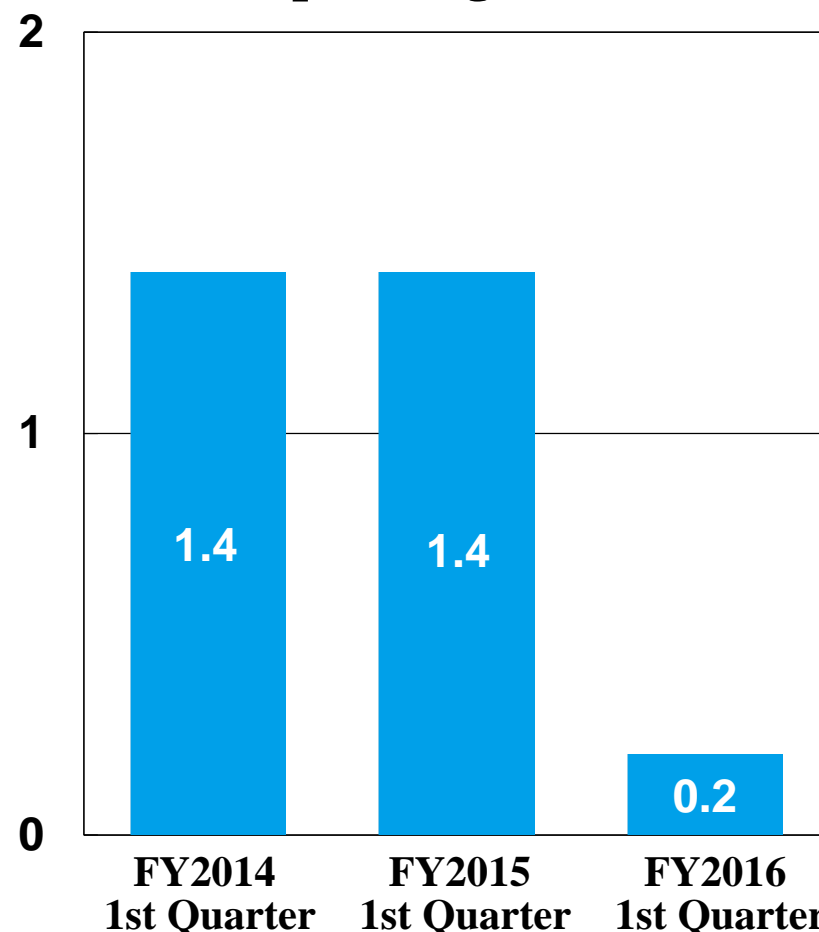
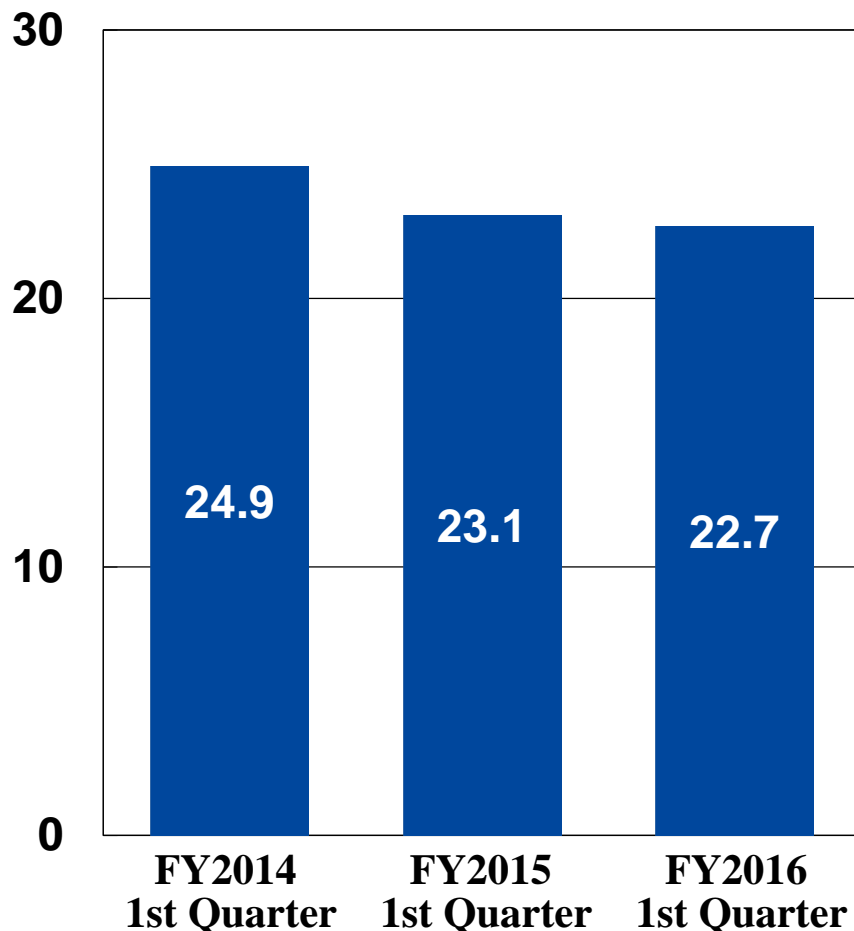
Sales/Operating income by Region (Japan)

(billion yen)

Net sales

(billion yen)

Operating income



※ Sales is roughly flat.

※ Operating income decreased by 1.2 billion yen due to the change in composition of models and the cost for new models etc.

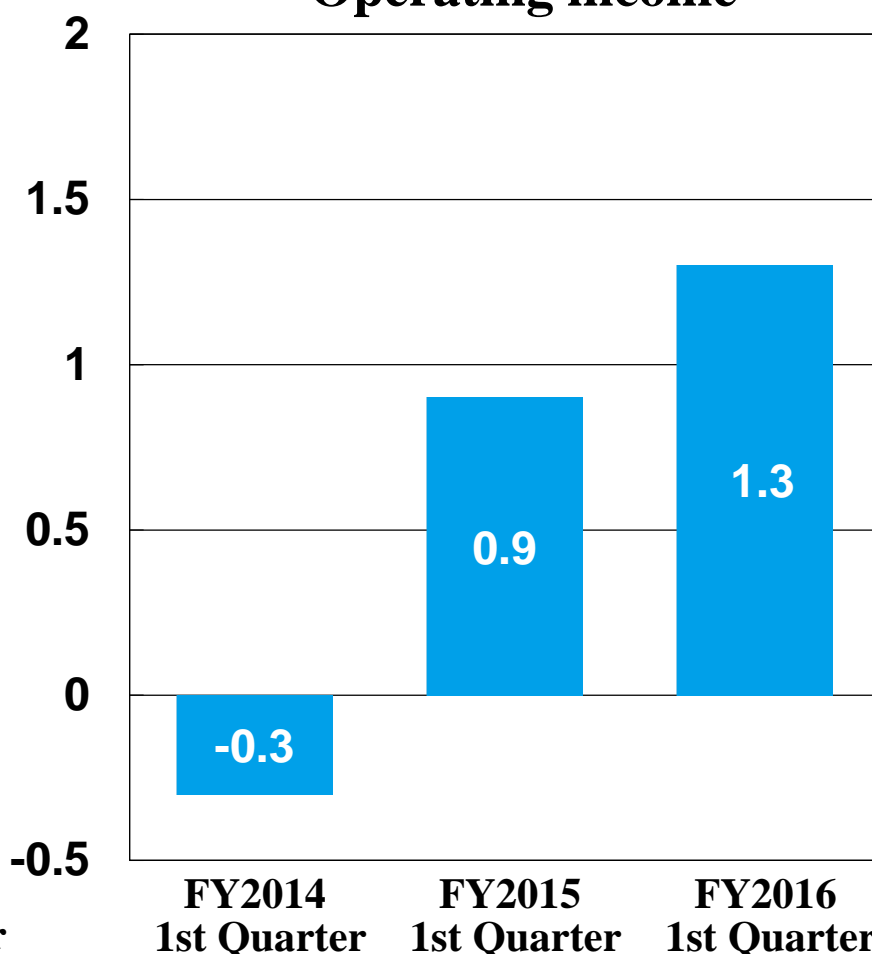
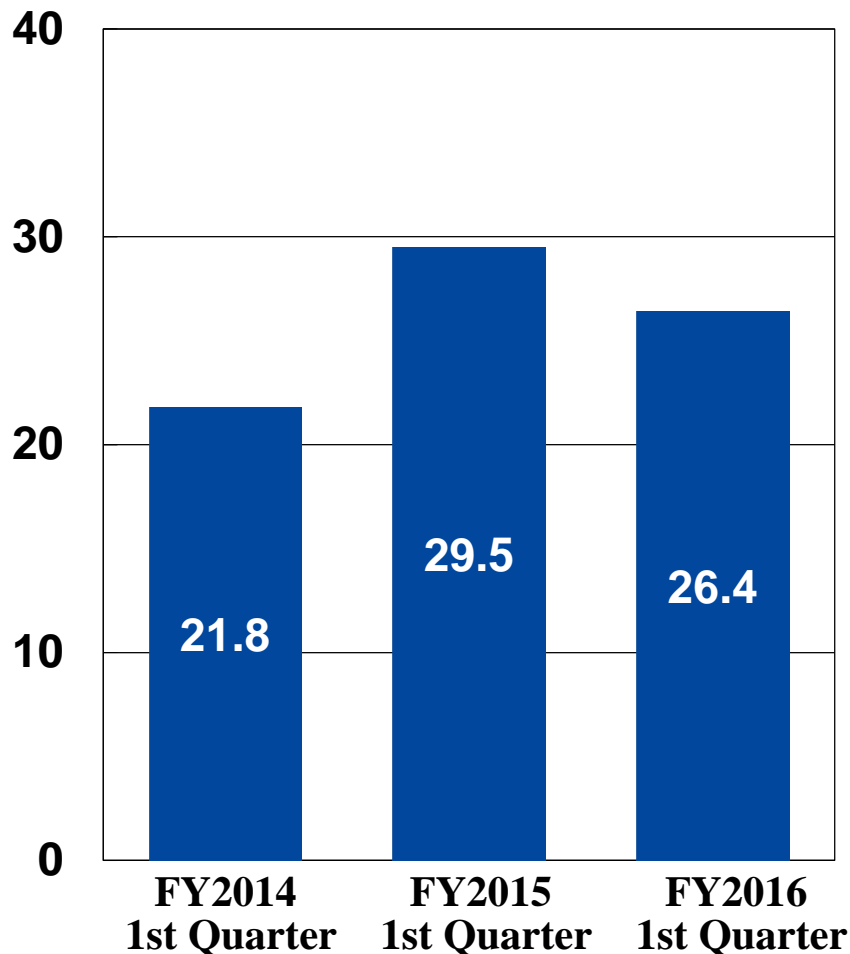
Sales/Operating income by Region (The Americas)

(billion yen)

Net sales

(billion yen)

Operating income



※ Sales decreased by 10.5% due to exchange rate effects, etc., despite sales increase of transmission parts business.

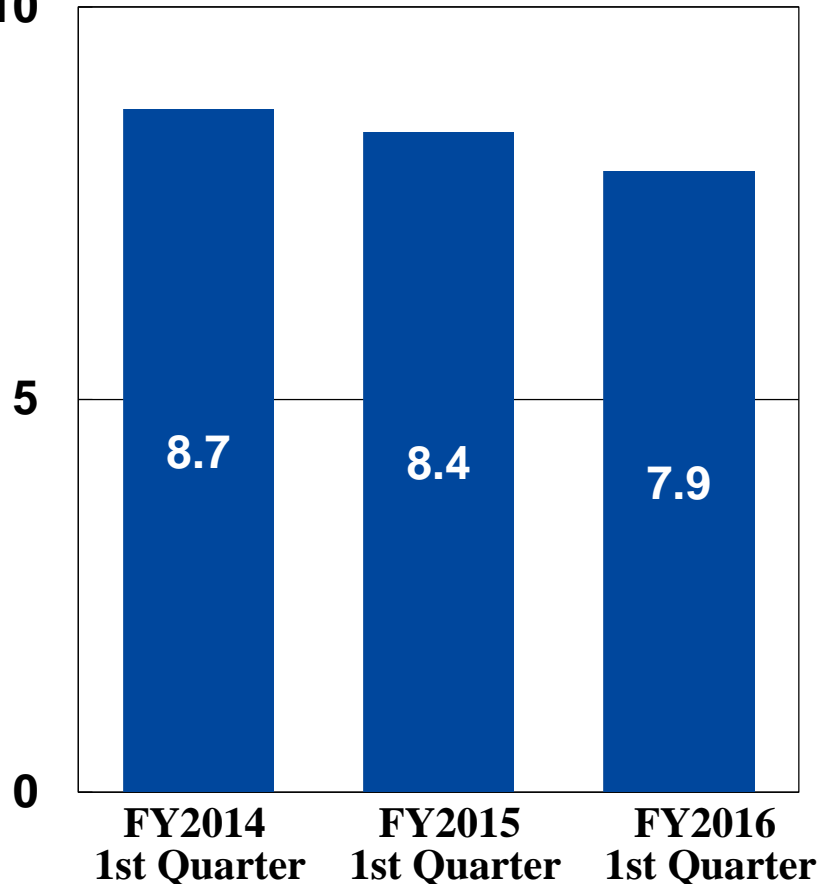
※ Operating income increased by 0.4 billion yen due to the effect of rationalization, etc.

Sales/Operating income by Region (Europe)

(billion yen)

Net Sales

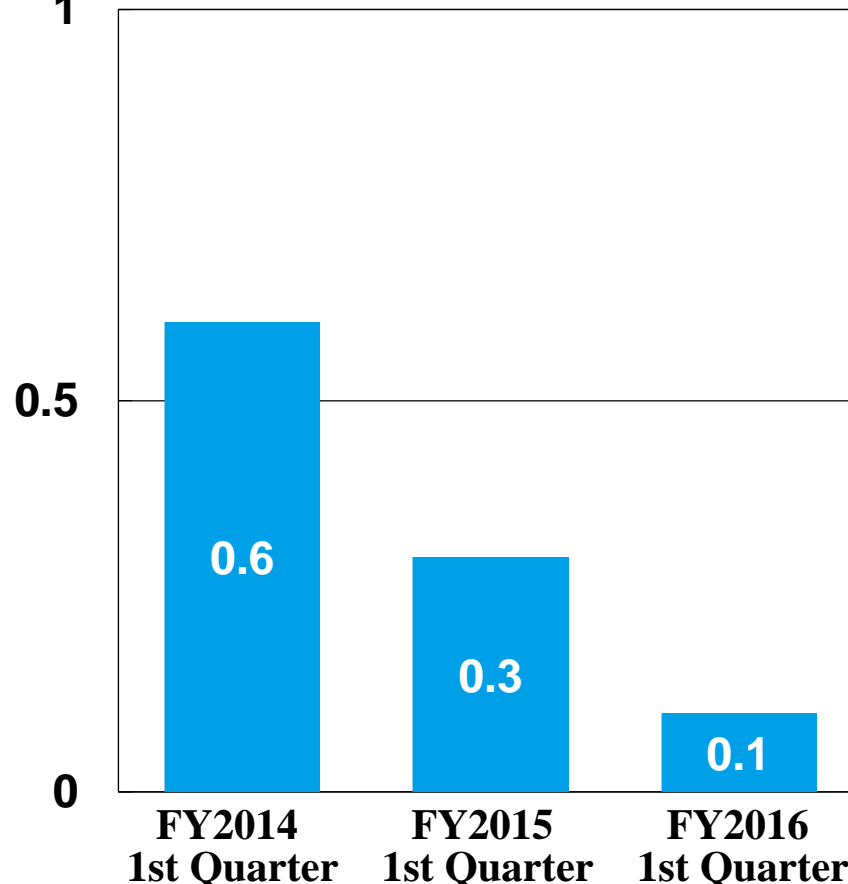
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(billion yen)

Operating income

1



※ Sales decreased by 6.0% due to exchange rate effects, etc.

※ Operating income decreased by 0.2 billion yen.

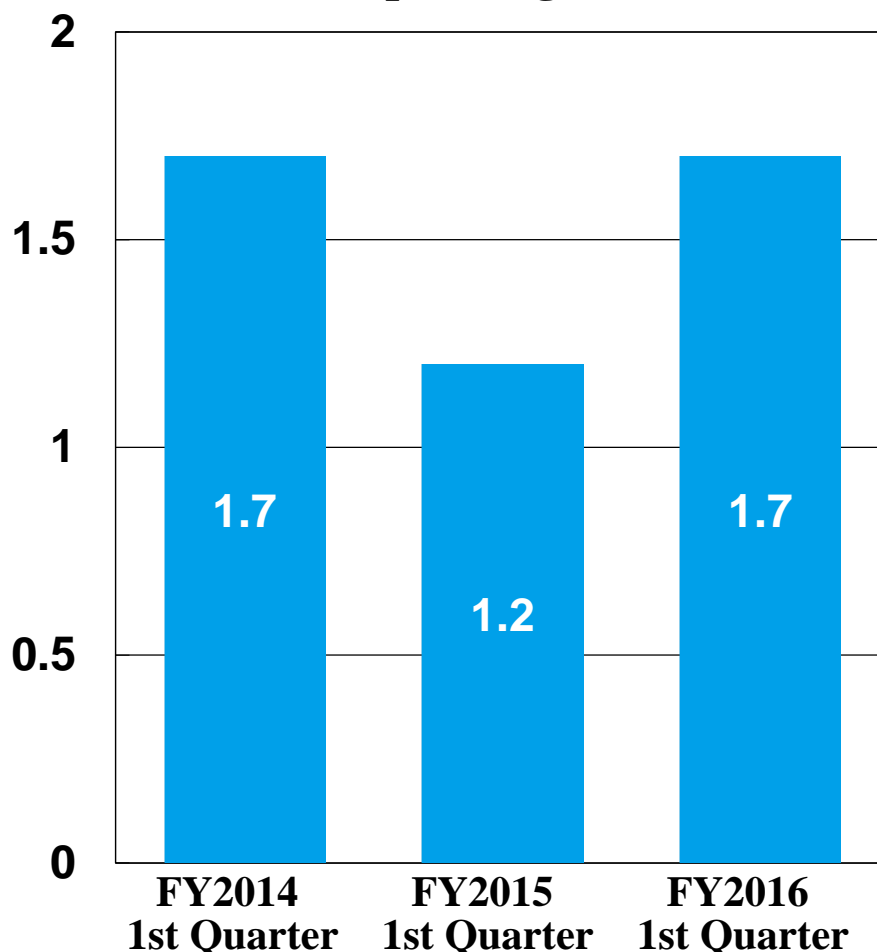
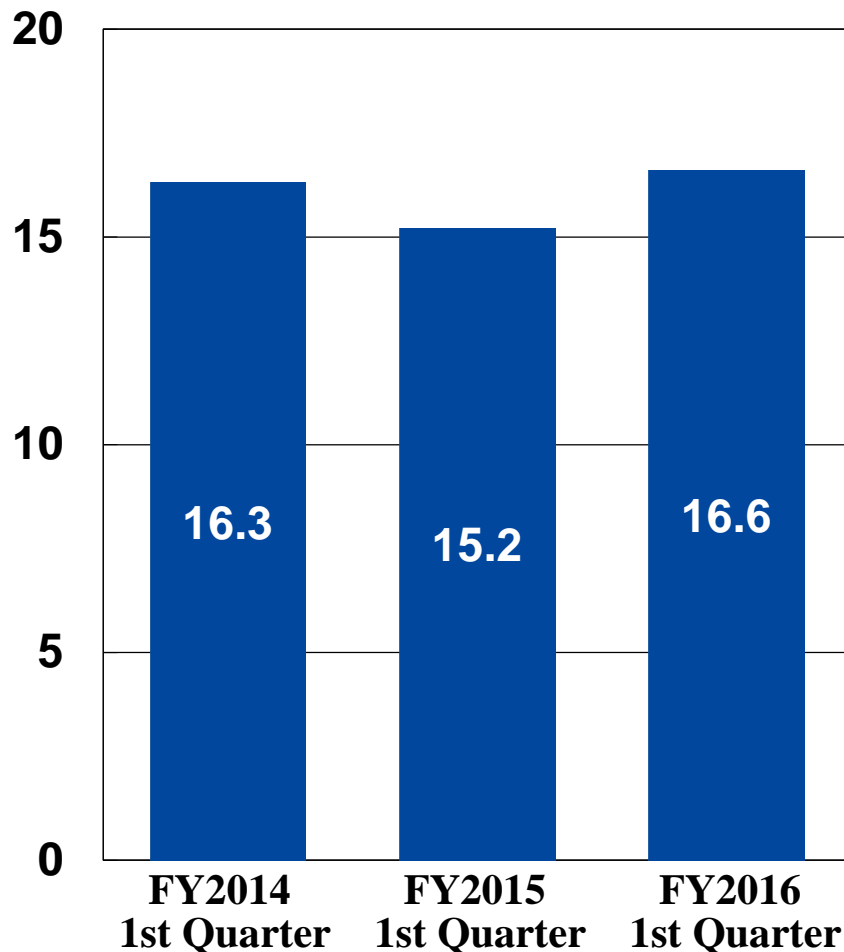
Sales/Operating income by Region (Asia)

(billion yen)

Net Sales

(billion yen)

Operating income

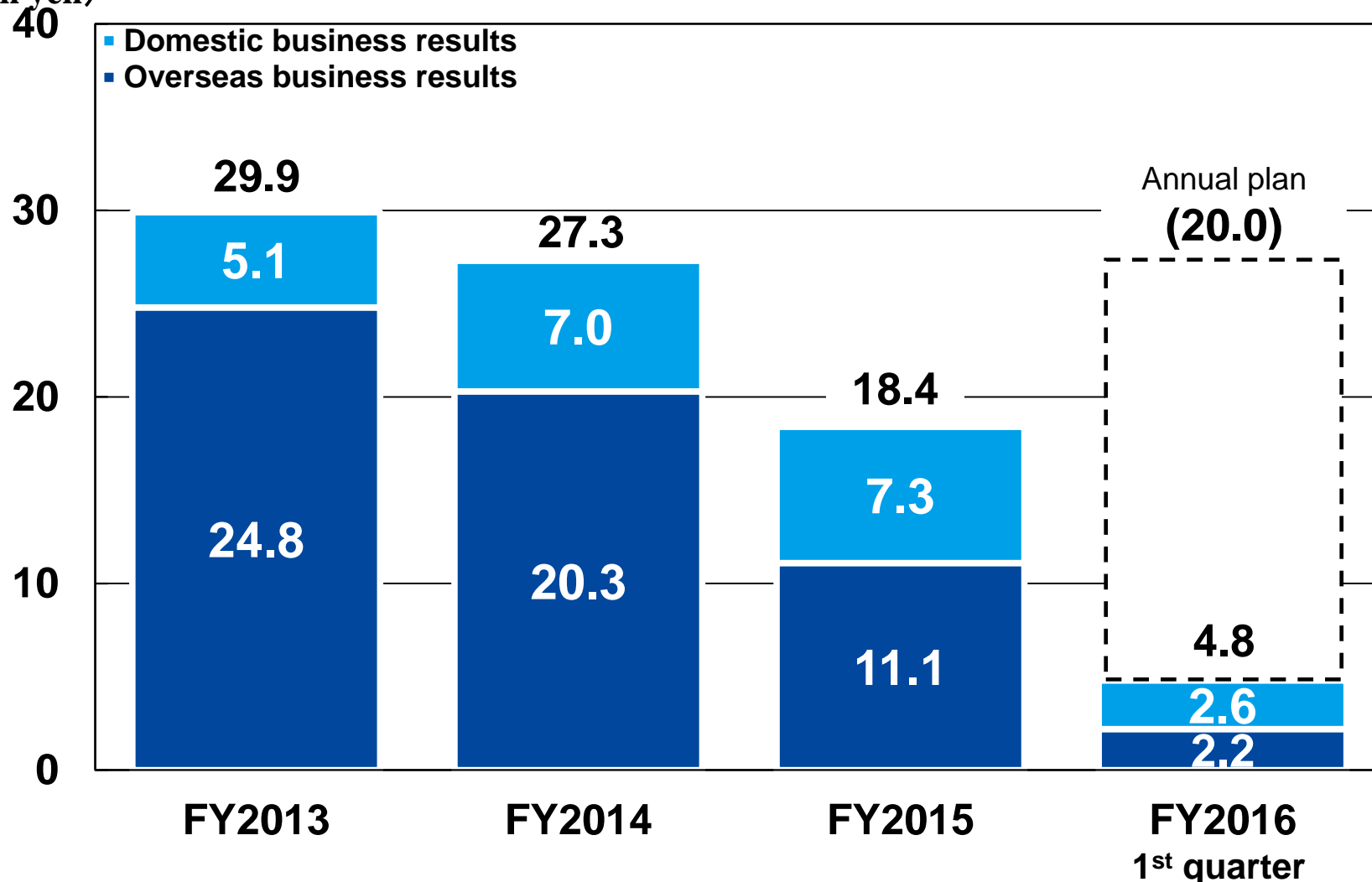


※ Sales increased by 9.2% due to the effects from a production increase, etc., by our major customers.

※ Operating income increased by 0.5 billion yen due to the effect of rationalization, etc.

Transition in capital investment

(billion yen)

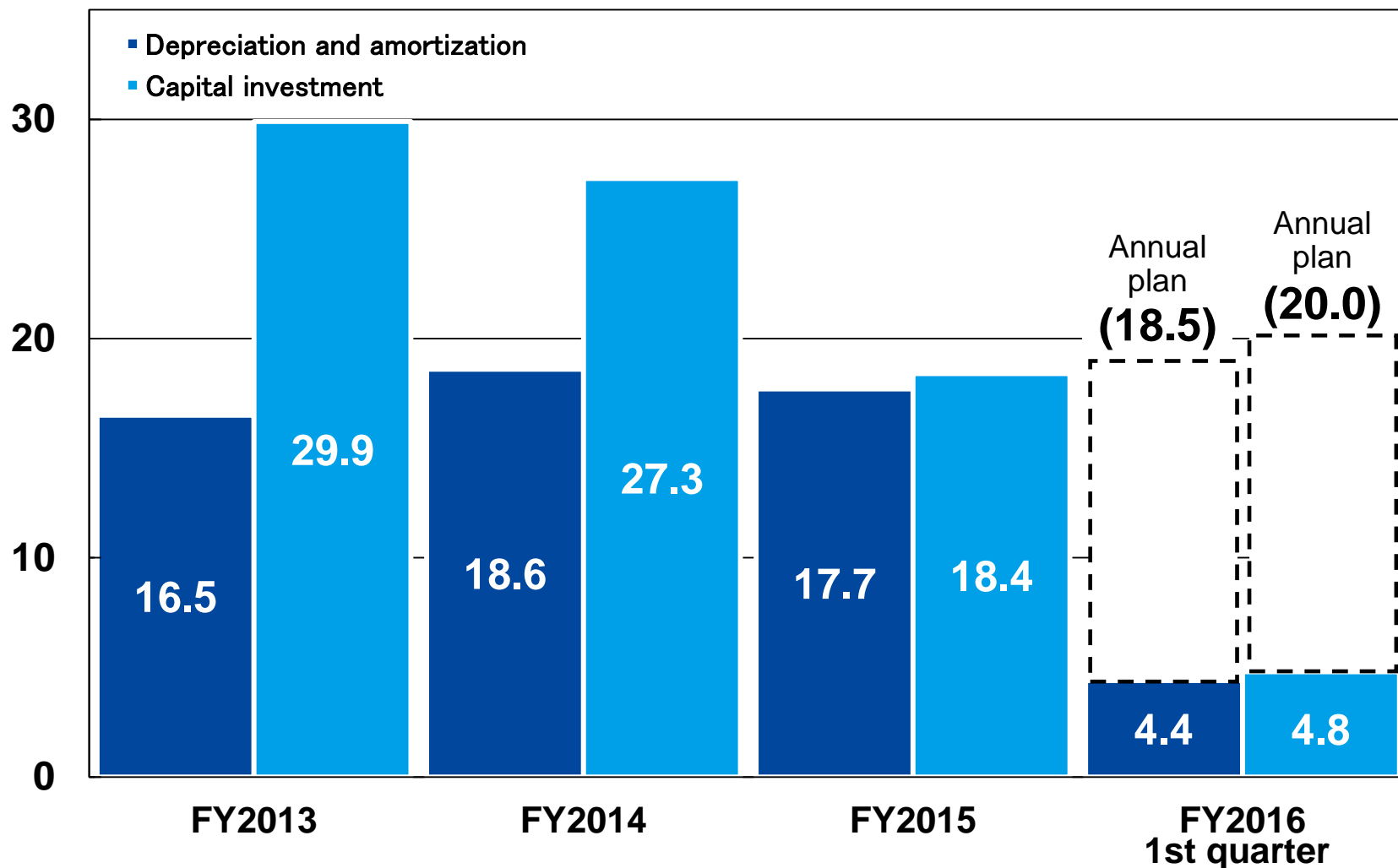


※ Capital investment for the first quarter was as nearly forecast.



Transition of depreciation and amortization

(billion yen)

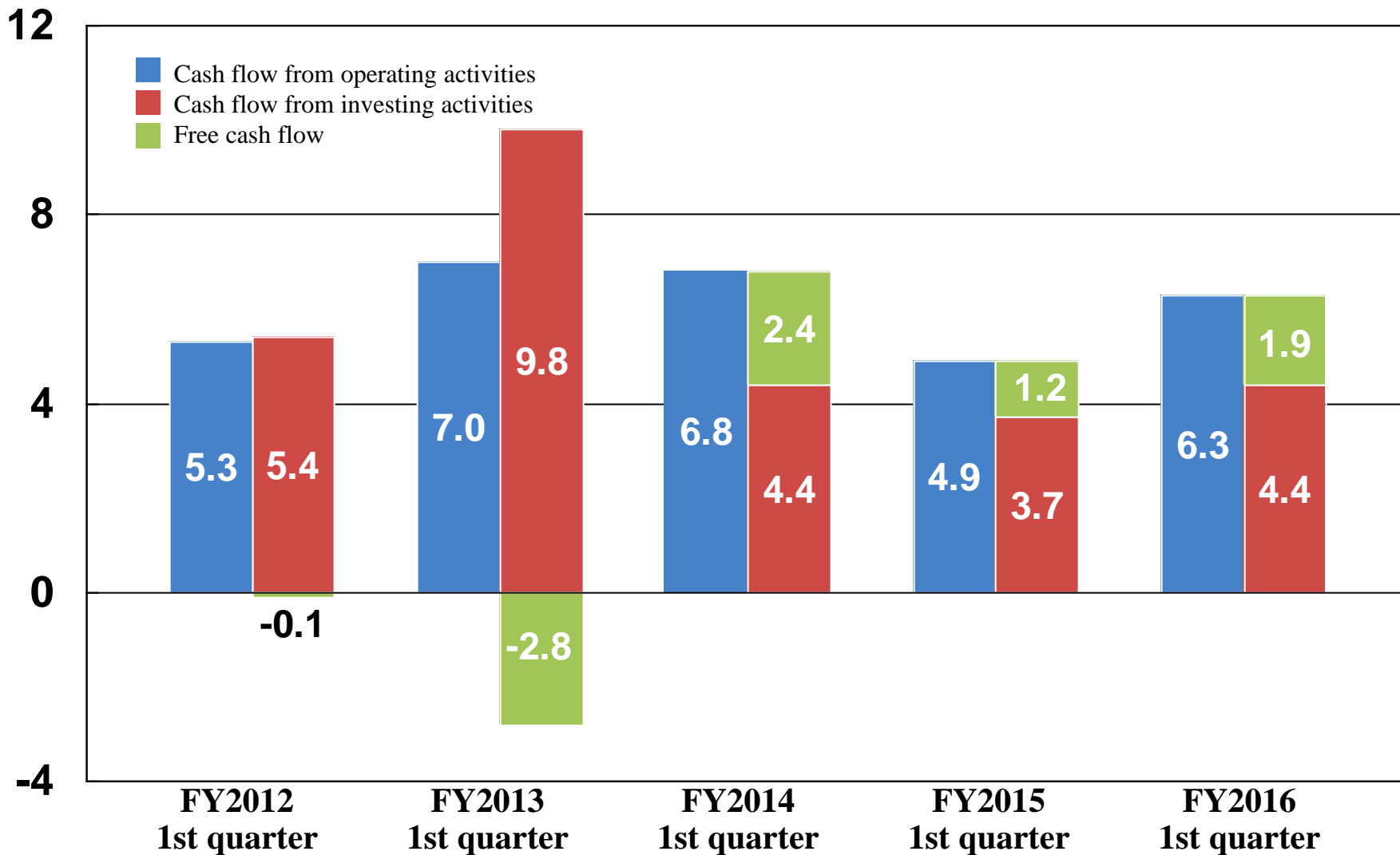


※ Depreciation and amortization have progressed nearly as planned.



Cash flows

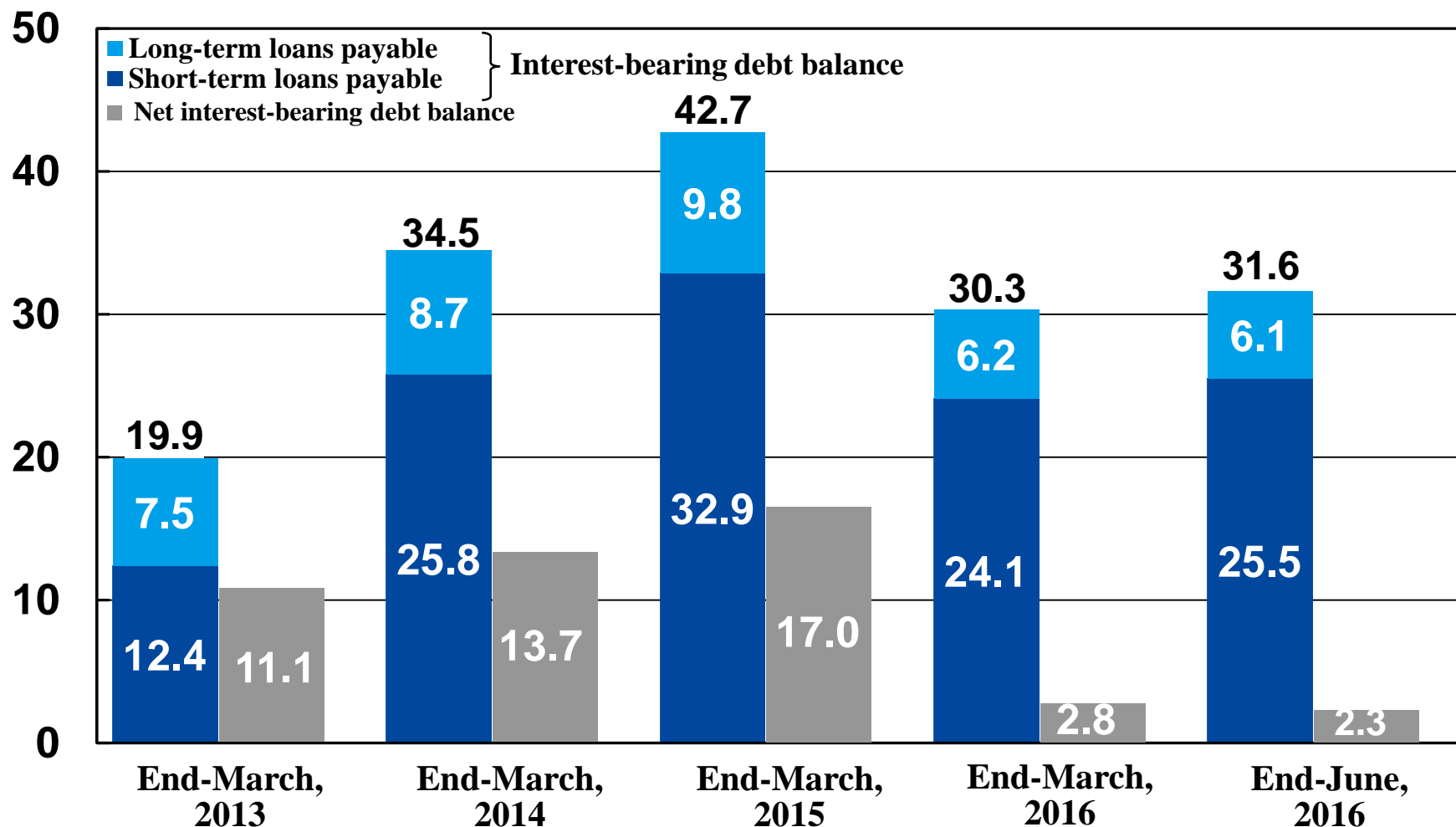
(billion yen)



※ Free cash flow was 1.9 billion yen .

Transition of interest-bearing debt/net interest-bearing debt balance

(billion yen)



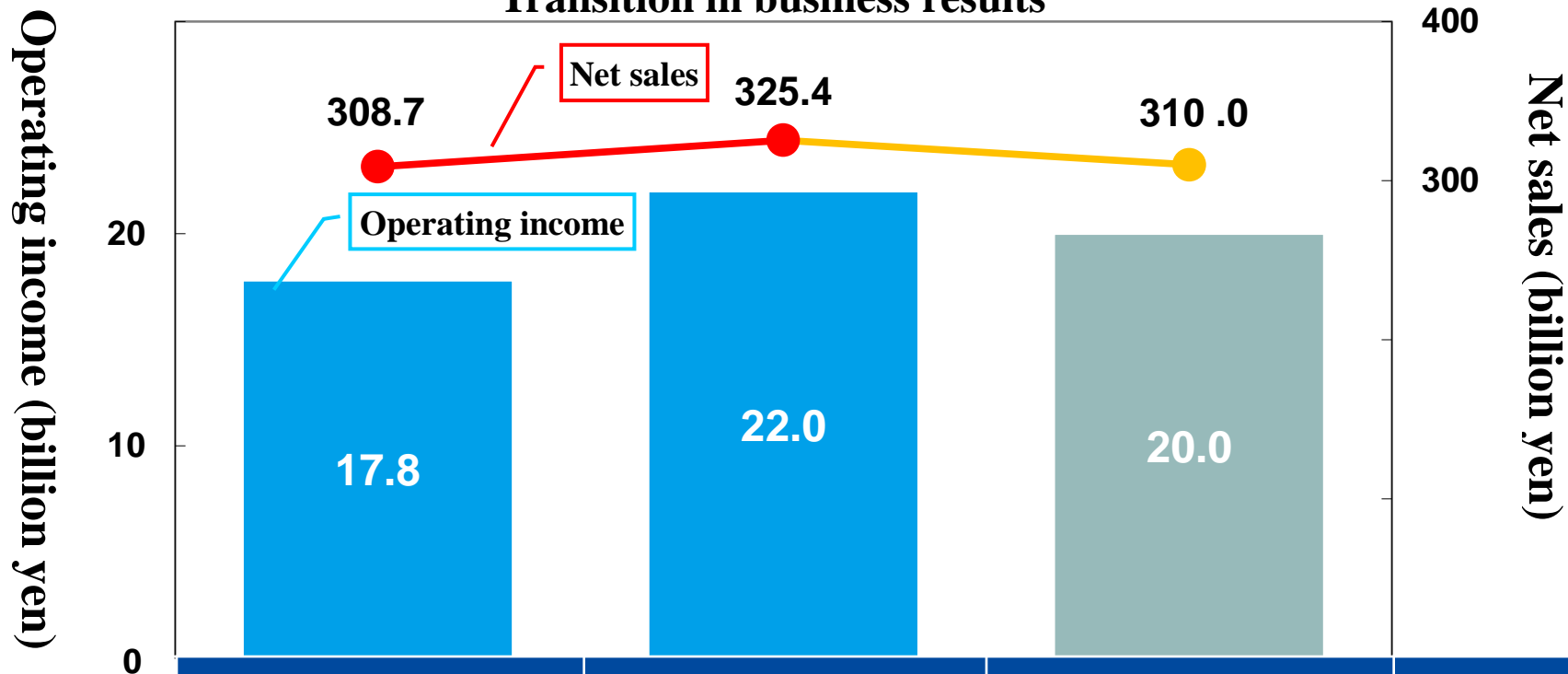
- ※ Interest-bearing debts increased by 1.3 billion yen compared with the end-March, 2016.
- ※ Net interest-bearing debts including cash and deposits decreased by 0.5 billion yen.



Forecast for the FY2016

- 1. The future prospects in the Japanese market is uncertain.
Car sales in the U.S. remain steady in the North American market.
The European market is on a recovery trend but it is uncertain due to the influence of the UK's leaving the EU.
Growth in developing markets will slow.**
- 2. Although the production volume of Japan, Europe and Asia is expected to increase, the sales decrease due to the exchange rate effects and a production decrease in Americas, etc.
The operating income decreases due to the exchange rate effects.**
- 3. The capital investment is planned, mainly on the productive capacity reinforcement.**

Transition in business results



	FY2014	FY2015(A)	FY2016(B)	(B)–(A)
Net sales	308.7	325.4	310.0	-15.4
Operating income	17.8	22.0	20.0	-2.0
Ordinary income	18.4	18.2	18.5	+0.3
Net income attributable to owners of parent	7.2	9.8	10.0	+0.2

※ Net Sales will decrease due to the exchange rate effects and a decrease in production volume in Americas, etc.

※ Operating income will decrease due to the exchange rate effects, etc.



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	FY2015 1st Quarter		FY2016 1st Quarter		Annual plan
	Average for the period	term end	Average for the period	term end	
US \$	121.74	122.48	107.88	102.96	110.00
STG £	180.15	178.20	164.38	161.89	155.00
EURO	132.66	130.41	127.81	127.57	126.00
MEX \$	7.95	7.88	6.46	6.53	6.50
RMB	19.09	19.37	17.67	17.39	17.20
INR	1.92	1.93	1.61	1.53	1.65
THB	3.67	3.69	3.25	3.20	3.10
IDR	0.0093	0.0092	0.0086	0.0085	0.0080

Precautions for treatment of material

The future outlook of the Company mentioned in this presentation material was prepared based on information available to the Company that point in time.

This is absolutely an expectation about the future at this point in time, which contains risks and uncertain factors, and therefore, may vary widely from actual results.

The main factors out of these uncertain factors include, but are not limited to, the following:

- Economic conditions of the main markets (Japan, Americas, Europe and Asia etc.), consumer trends, rapid fluctuations in supply and demand for products in connection with business conditions and strategies of our customers in the automobile industry etc.
- Impact on production costs of our products in connection with sharp price increases in oil and steel materials
- Large fluctuations in exchange rates
- Changes in interest rates in the money and capital markets