



UNIPRES CORPORATION

FY2021 1st Quarter Financial Results





FY2021 1Q Financial Results

Forecast of FY2021

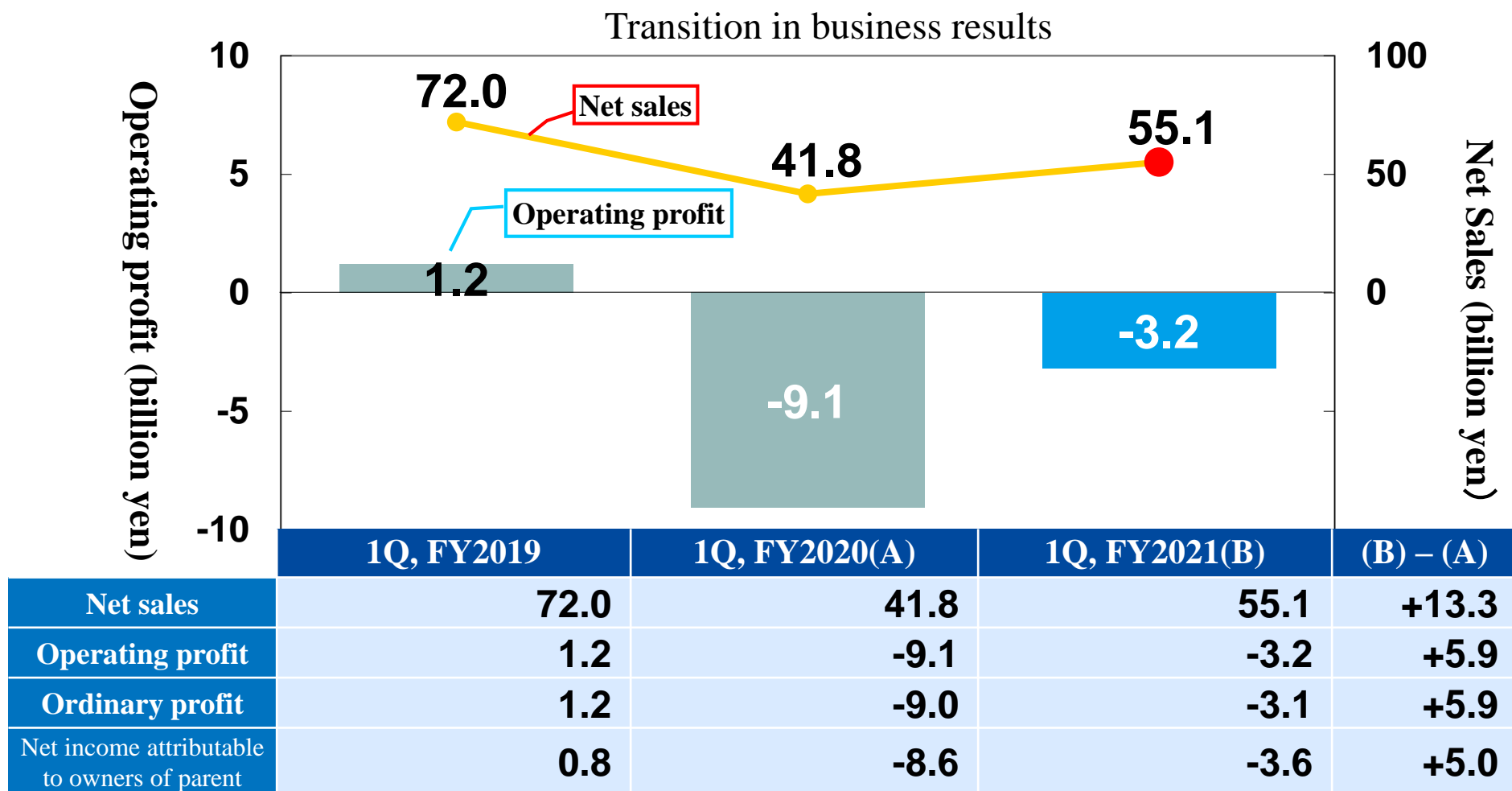


FY2021 1Q Financial Results

Although an improvement in both sales and operating profit compared with the same period last year due to coming out of COVID-19 pandemic, sales remained 55.1 billion yen and operating loss was 3.2 billion yen impacted by customers' production cutbacks caused by the global shortage of semiconductor supplies.

Summary of Q1, FY2021

- Net sales increased by 13.3 billion yen (+31.8%) compared with the same period of the previous year.
- Operating profit improved by 5.9 billion yen compared with the same period of the previous year.



Consolidated Sales by Product Group

(billion yen)

	1Q, FY2020		1Q, FY2021		Variance	Variance %
	Sales	%	Sales	%		
Car body press products	35.7	85.4%	46.1	83.7%	+10.4	-1.7%
Transmission products	4.7	11.2%	8.0	14.5%	+3.3	+3.3%
Plastic products	0.4	1.0%	0.6	1.1%	+0.2	+0.1%
Other	1.0	2.4%	0.4	0.7%	-0.6	-1.7%
Total	41.8	100%	55.1	100%	+13.3	—

Consolidated Sales by Customer (Nissan Motor-related Products)

- The composition ratio increased by 4.3% mainly due to increasing sales of Dongfeng Motor Company Limited and Nissan North America.

		1Q, FY2020		1Q, FY2021		Variance	(billion yen)
		Sales	%	Sales	%		
Nissan Motor-related products	Sub-total	31.1	74.5%	43.4	78.8%	+4.3%	
	Dongfeng Motor Company Limited	5.2	12.6%	10.4	18.9%	+6.3%	
	Nissan Mexicana	7.3	17.5%	6.7	12.2%	-5.3%	
	Nissan North America	2.8	6.7%	6.3	11.3%	+4.6%	
	JATCO (Incl. overseas operations)	3.4	8.3%	6.1	11.1%	+2.8%	
	Nissan Motor	5.5	13.3%	5.1	9.2%	-4.1%	
	Nissan Europe	3.6	8.7%	4.0	7.3%	-1.4%	
	NISSAN SHATAI	0.9	2.3%	1.8	3.2%	+0.9%	
	Nissan Thailand	0.9	2.2%	1.0	1.9%	-0.3%	
	Marelli Corporation. (Incl. overseas operations)	0.6	1.5%	1.0	1.7%	+0.2%	
	Renault Nissan India	0.07	0.1%	0.07	1.3%	+1.2%	
	Zhengzhou Nissan	0.02	0.04%	0.04	0.07%	+0.03%	
	Nissan Indonesia	0.01	0.02%	0.0	0.00%	-0.02%	

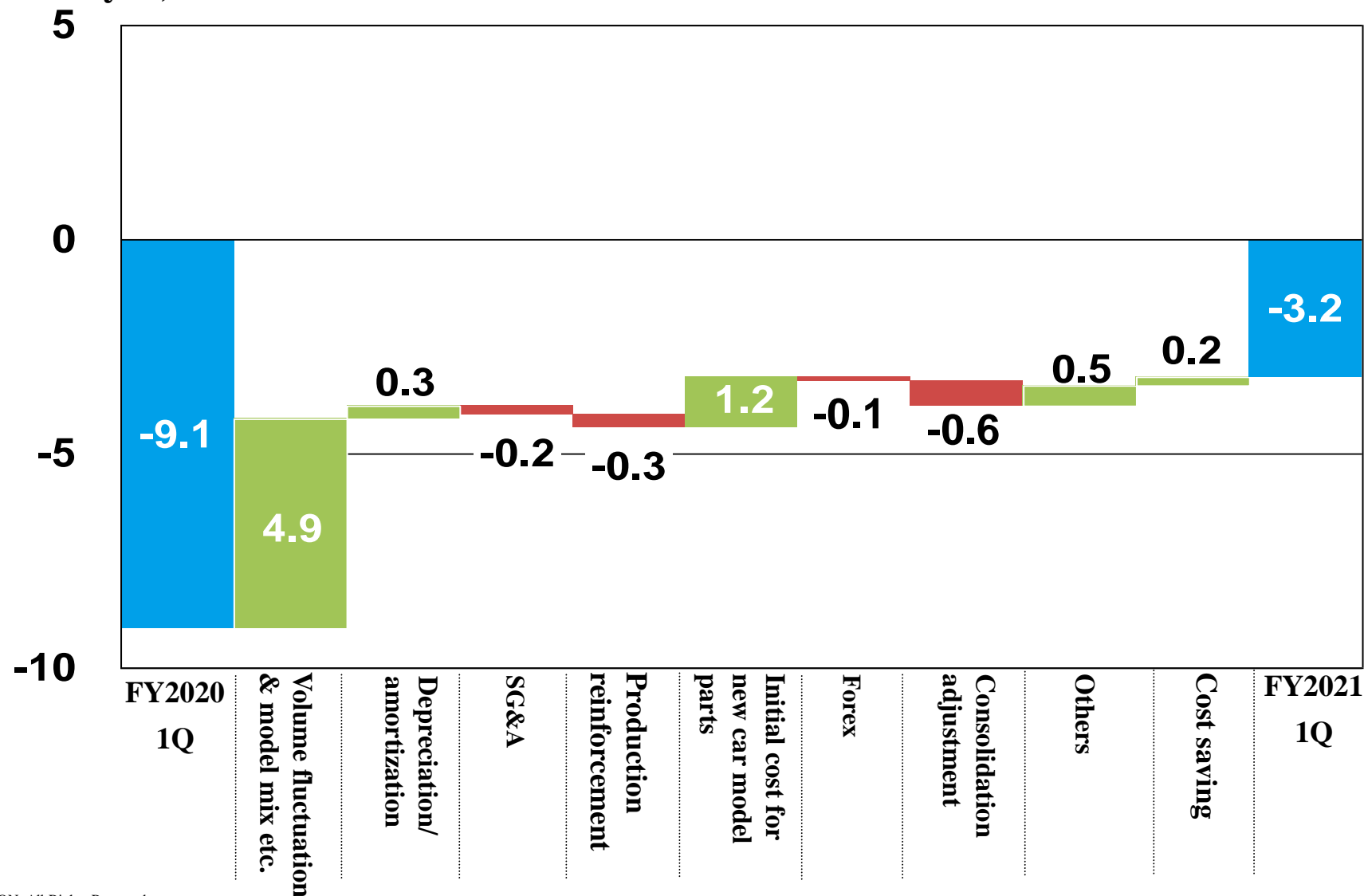
Consolidated Sales by Customer (Other customers)

- The composition ratio decreased by 4.3% due to decreasing sales of Renault S.A.S..

			1Q, FY2020		1Q, FY2021		Variance	(billion yen)
			Sales	%	Sales	%		
Other customers	Sub-total		10.6	25.5%	11.7	21.2%	-4.3%	
Incl.)	Honda of America Mfg., Inc.		0.7	1.7%	1.2	2.2%	+0.5%	
Honda	Honda of The U.K. Manufacturing Ltd.		0.7	1.7%	0.8	1.5%	-0.2%	
	Honda De Mexico, S.A. De C.V.		0.5	1.3%	0.6	1.1%	-0.2%	
	Honda Motor Co., Ltd.		0.5	1.3%	0.5	0.8%	-0.5%	
	P.T. Honda Prospect Motor		0.2	0.5%	0.2	0.4%	-0.1%	
	Groupe PSA		1.0	2.5%	1.3	2.3%	-0.2%	
	Renault S.A.S.		1.6	3.8%	1.0	1.7%	-2.1%	
	MITSUBISHI MOTORS CORPORATION (Incl. overseas operations)		0.07	0.1%	0.9	1.7%	+1.6%	
	AISIN CORPORATION (Incl. overseas operations)		0.6	1.4%	0.7	1.2%	-0.2%	
Mazda	Mazda Motor Corporation		0.2	0.5%	0.4	0.8%	+0.3%	
	Mazda Motor Manufacturing de Mexico, S.A. de C.V.		0.2	0.4%	0.2	0.3%	-0.1%	
	Dynax Corporation (Incl. overseas operations)		0.2	0.4%	0.5	0.8%	+0.4%	
	SUBARU CORPORATION		0.1	0.2%	0.2	0.4%	+0.2%	
	NSK-Warner K.K.		0.07	0.1%	0.1	0.2%	+0.1%	
	Daihatsu Motor Co., Ltd.		0.05	0.1%	0.1	0.2%	+0.1%	
	SUZUKI MOTOR CORPORATION (Incl. overseas operations)		0.1	0.2%	0.1	0.2%	0.0%	
	Musashi Seimitsu Industry Co., Ltd.		0.04	0.09%	0.06	0.1%	+0.01%	
	Isuzu Motors Limited (Incl. overseas operations)		0.03	0.07%	0.06	0.1%	+0.03%	
	UD Trucks Corporation		0.03	0.07%	0.04	0.1%	+0.03%	
	Hino Motors, Ltd. (Incl. overseas operations)		0.06	0.1%	0.03	0.1%	0.0%	

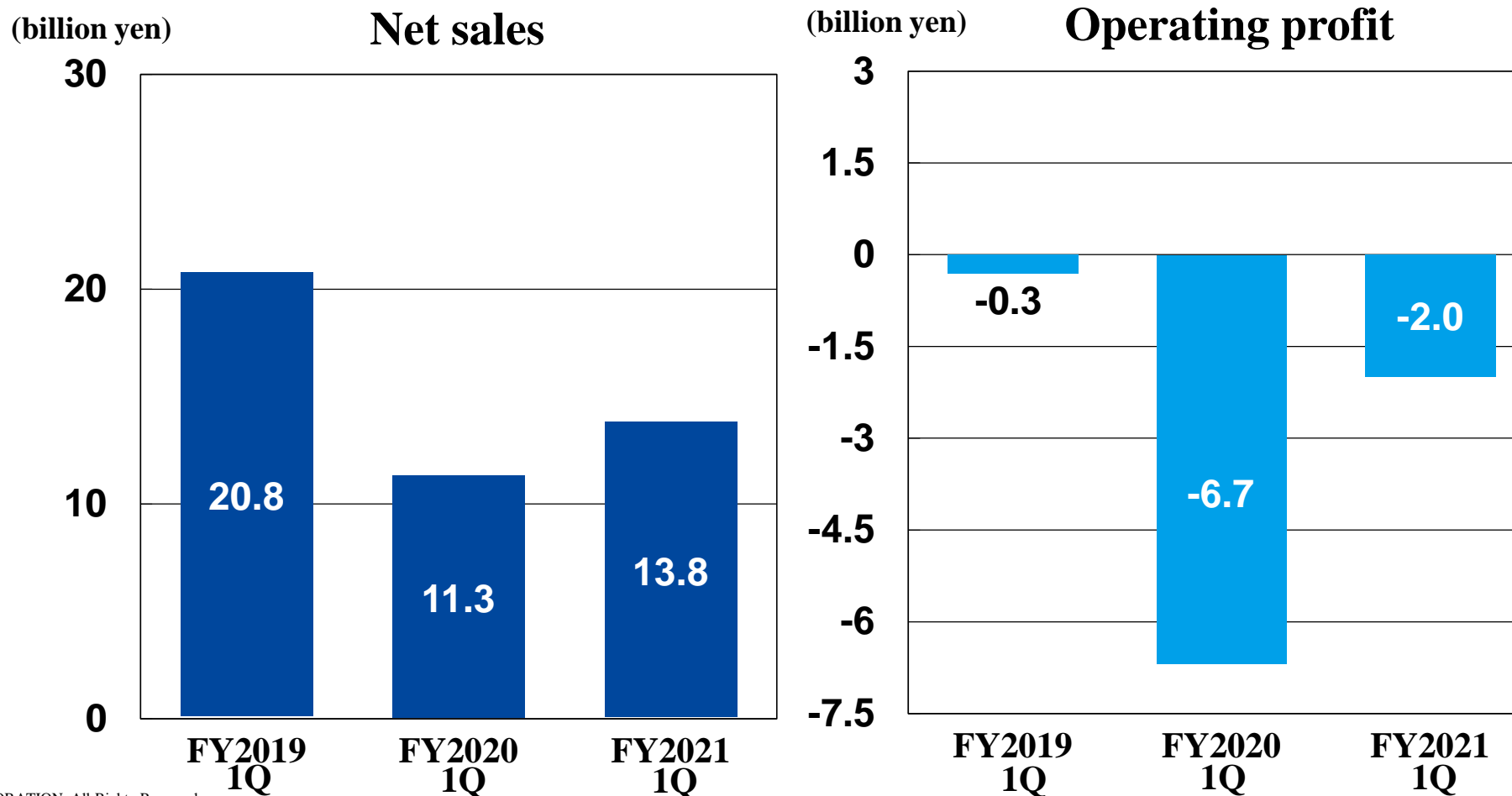
Operating Profit Variance Analysis

(billion yen)



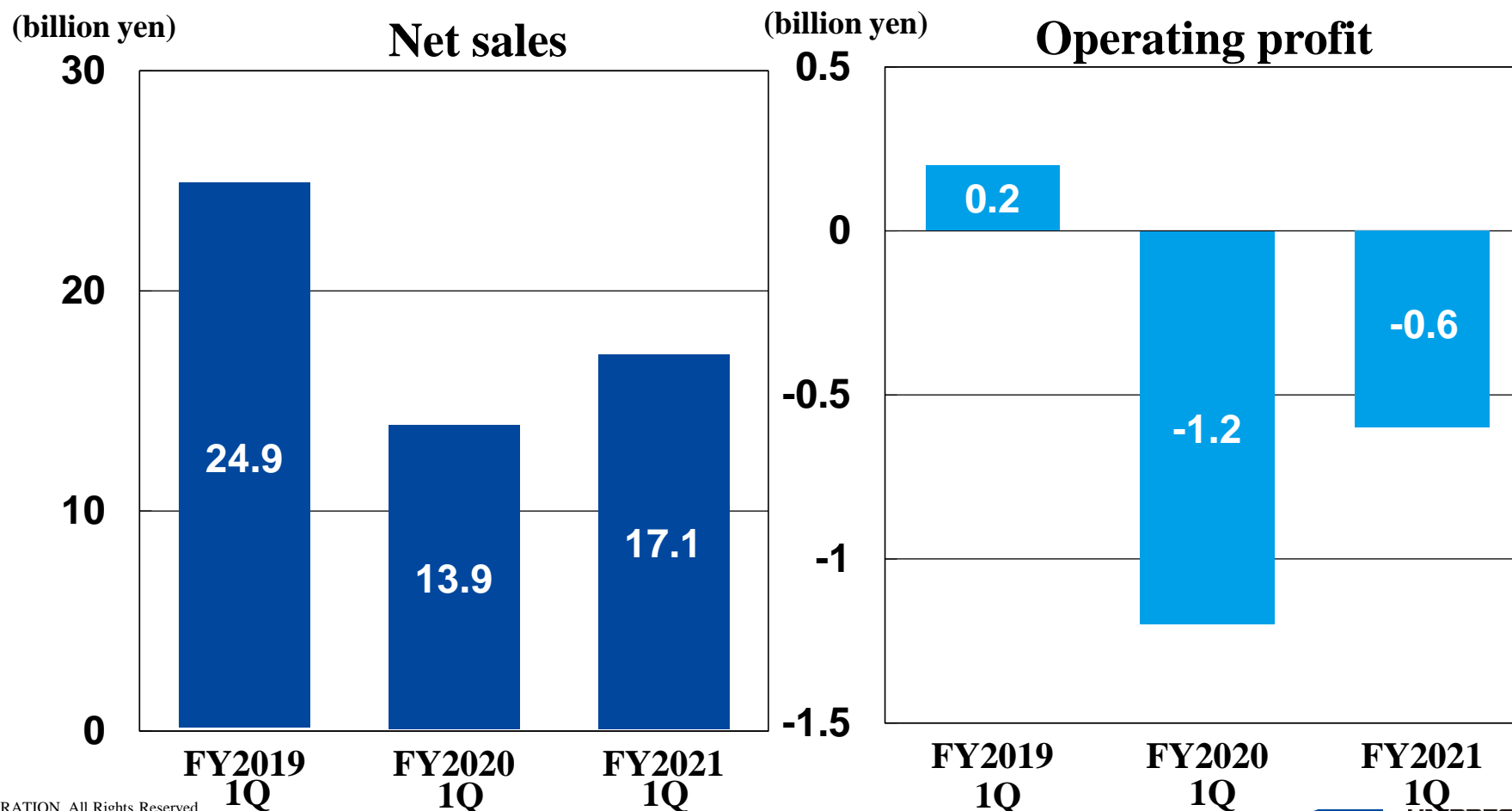
Sales/Operating Profit by Region (Japan)

- Although an improvement in the sales compared with the year-earlier period when infections were rapidly spreading, sales only increased by 22.1% impacted by customers' production cutbacks caused by the shortage of semiconductor supplies.
- A 4.7 billion yen improvement in operating profit was achieved.



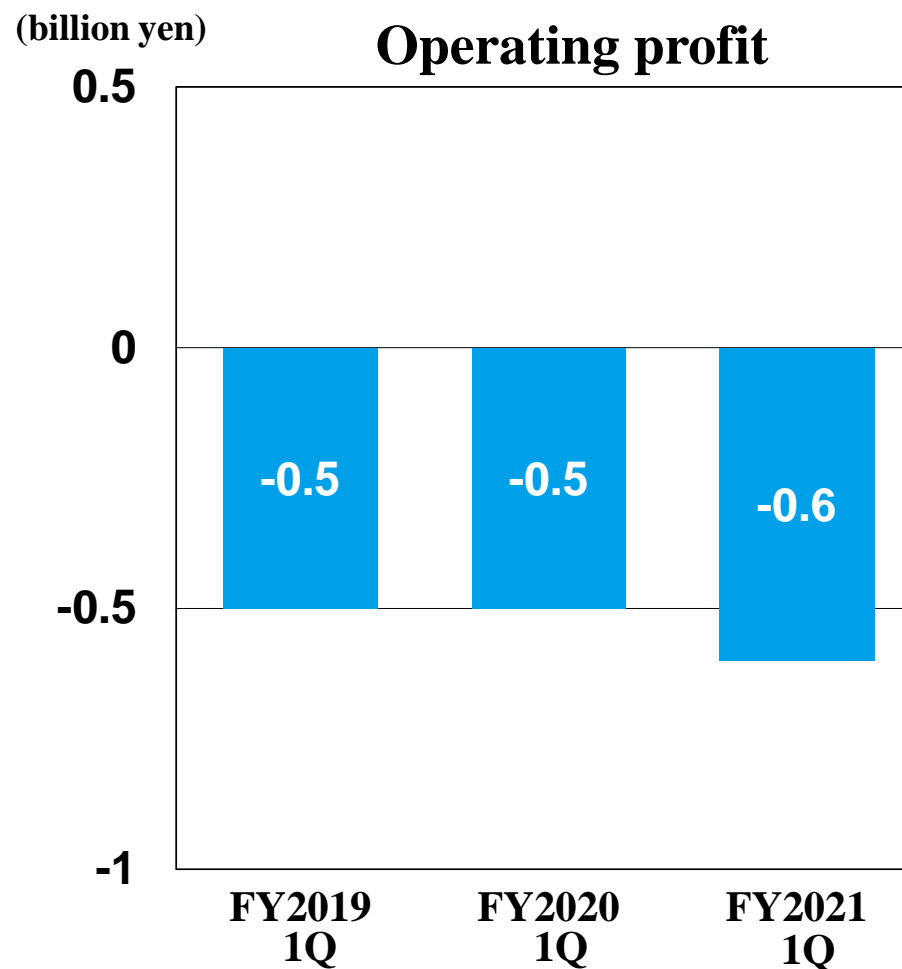
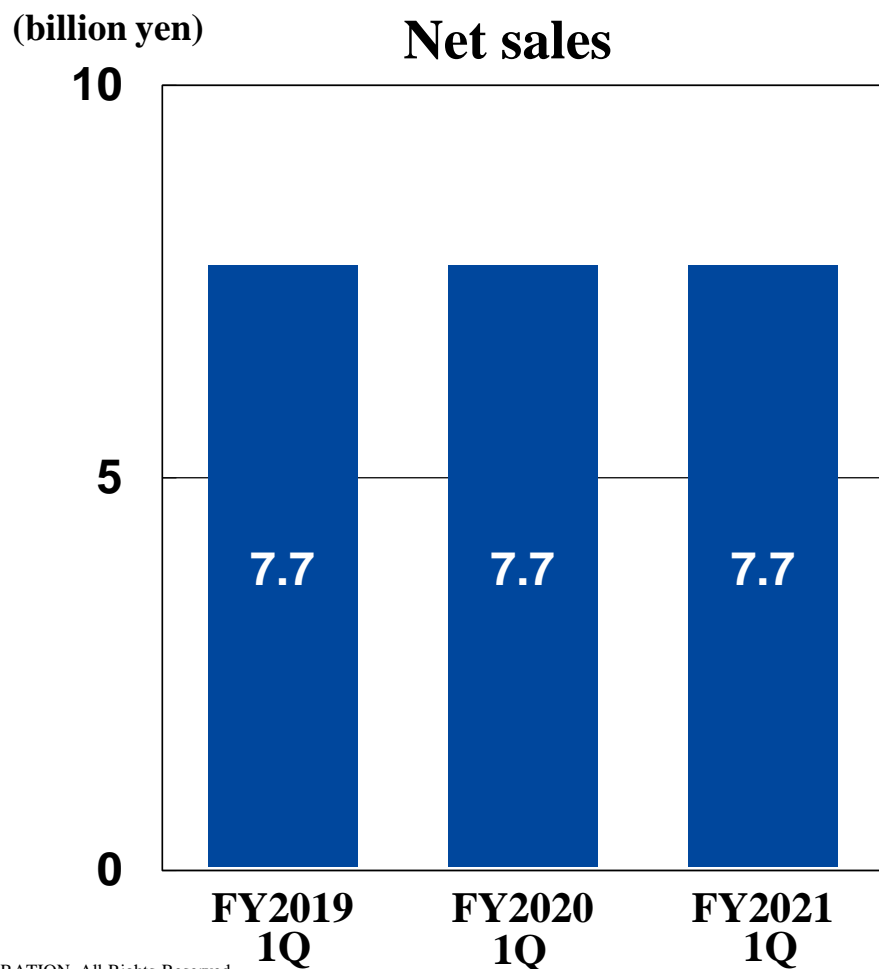
Sales/Operating Profit by Region (The Americas)

- Although an improvement in the sales compared with the year-earlier period when infections were rapidly spreading, sales only increased by 23.0% impacted by customers' production cutbacks caused by the shortage of semiconductor supplies.
- A 0.6 billion yen improvement in operating profit was achieved.



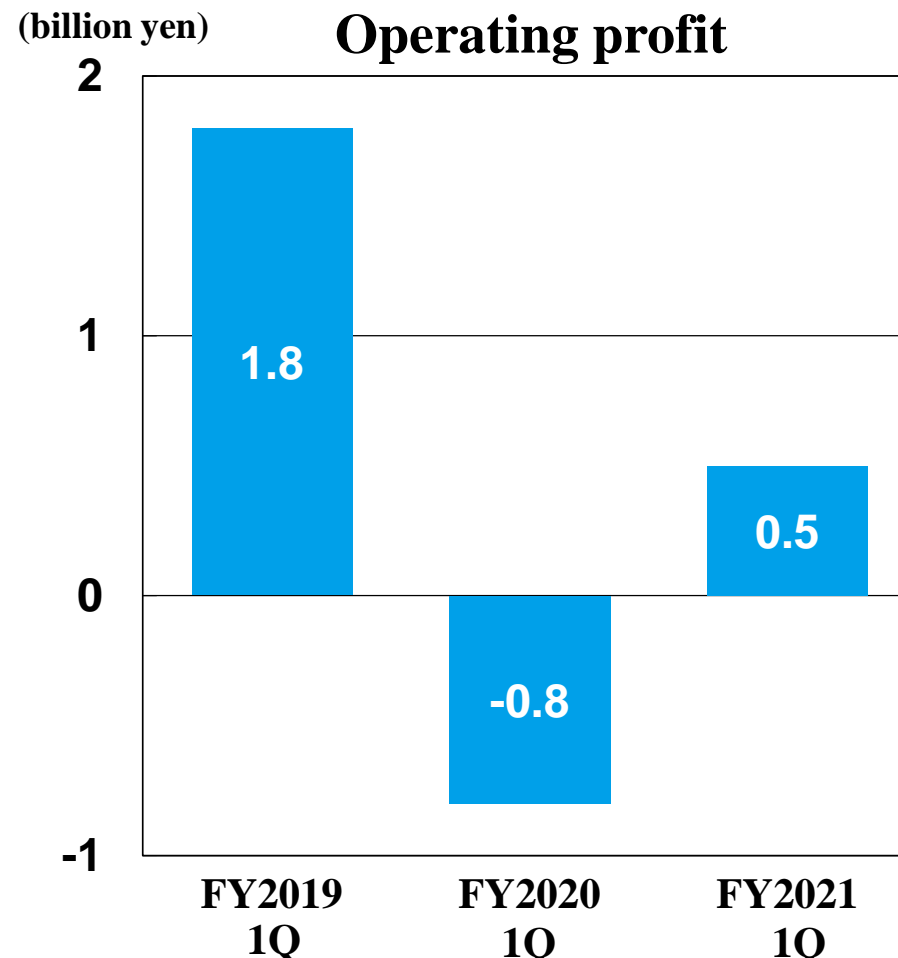
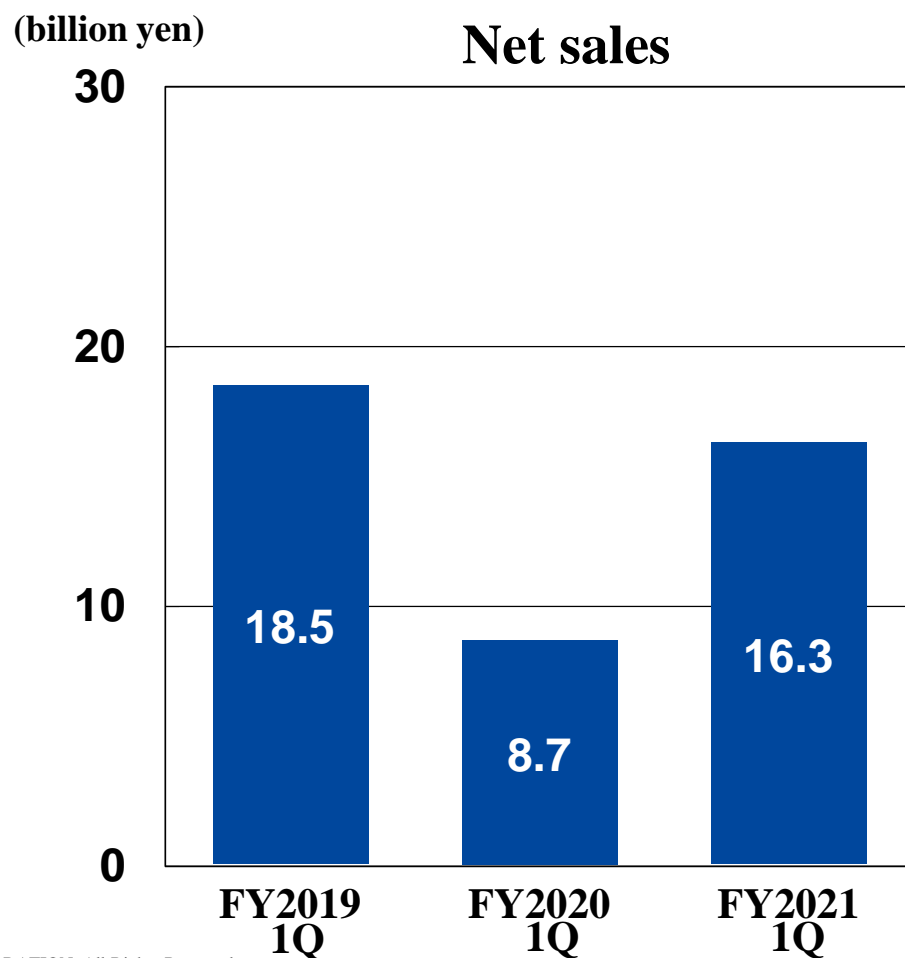
Sales/Operating Profit by Region (Europe)

- Net sales remained flat as European economies fell into recession and auto sales struggled to recover.
- Operating loss was 0.6 billion yen.



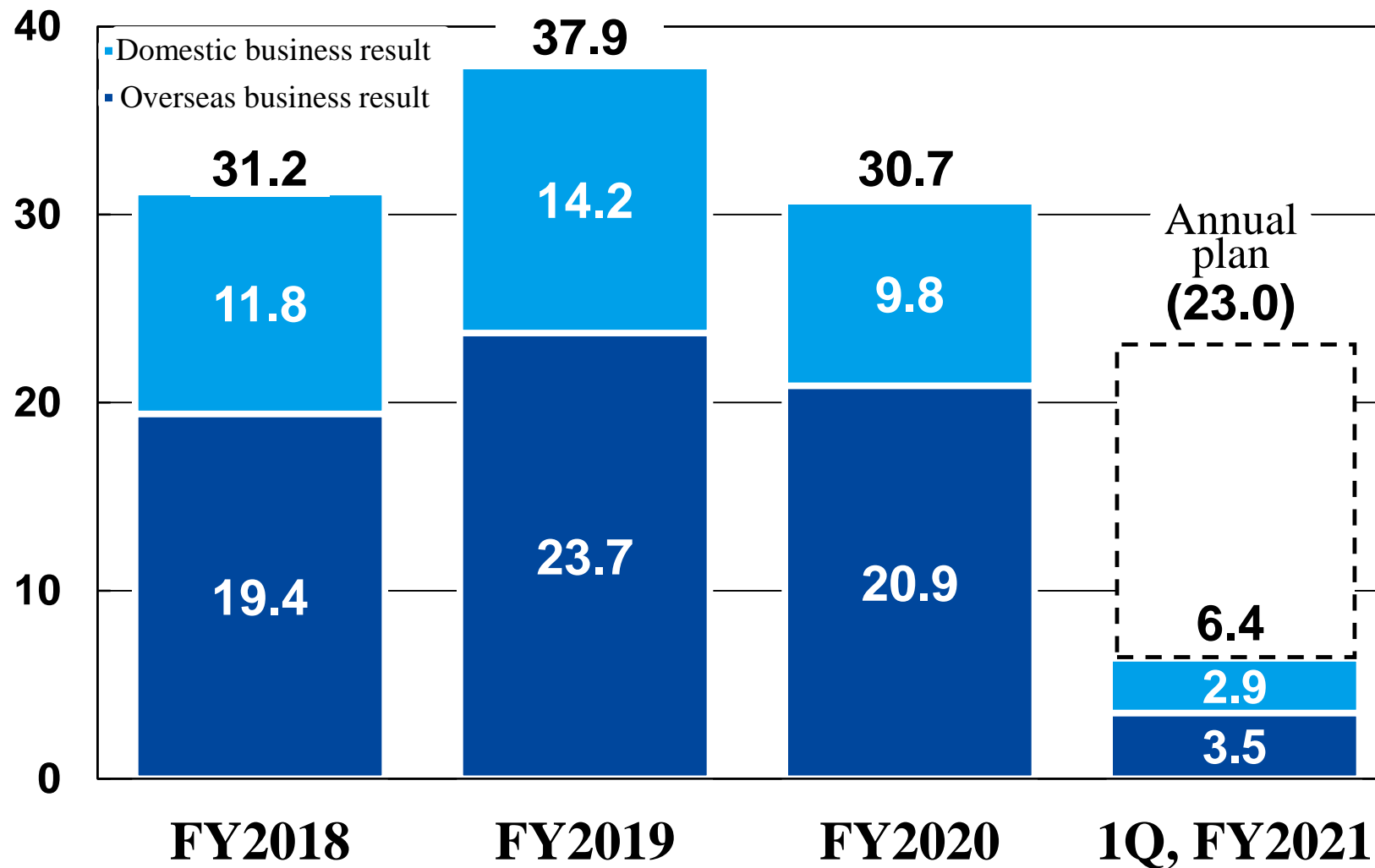
Sales/Operating Profit by Region (Asia)

- Net sales increased by 87.4%, led by back-to-normal level production activities realized by China's economic recovery.
- Operating profit increased by 1.3 billion yen due to sales increase.



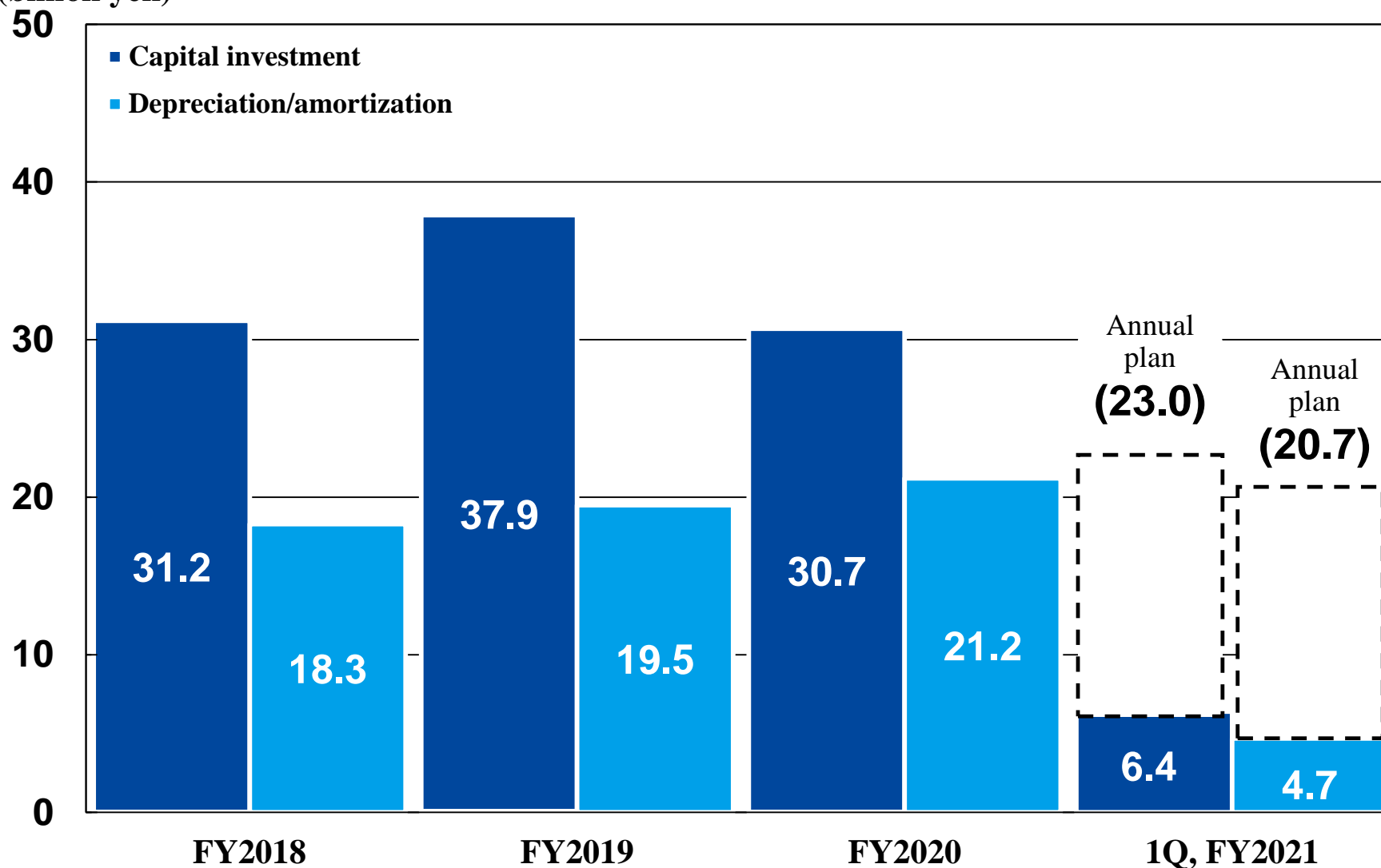
Capital Investment

(billion yen)



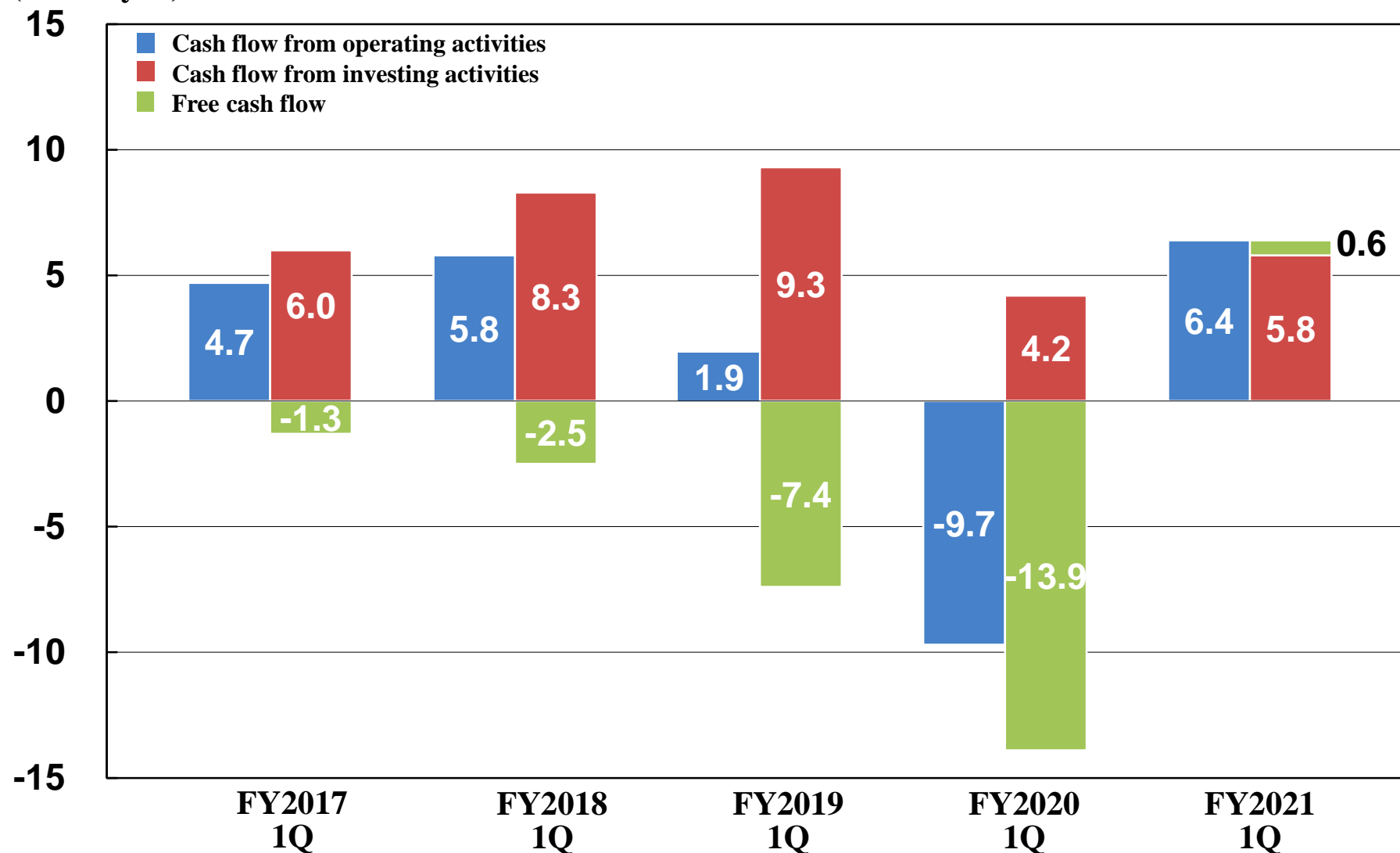
Capital Investment & Depreciation/Amortization

(billion yen)



Cash Flows

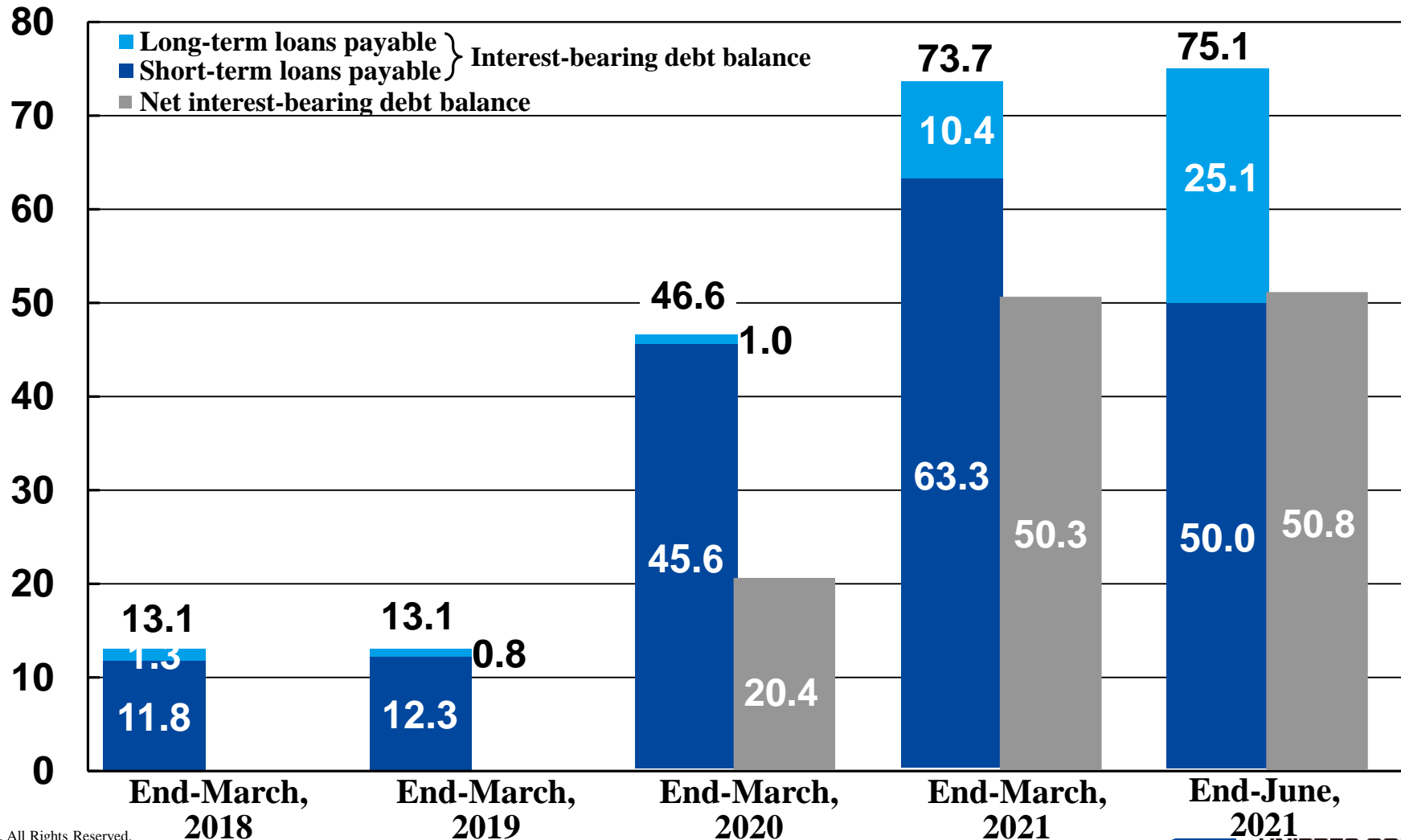
(billion yen)



Interest-bearing Debt & Net Interest-bearing Debt Balance

- Interest-bearing debts increased by 1.4 billion yen compared with the end-March, 2021.
- Net interest-bearing debts including cash and deposits increased by 0.5 billion yen.

(billion yen)





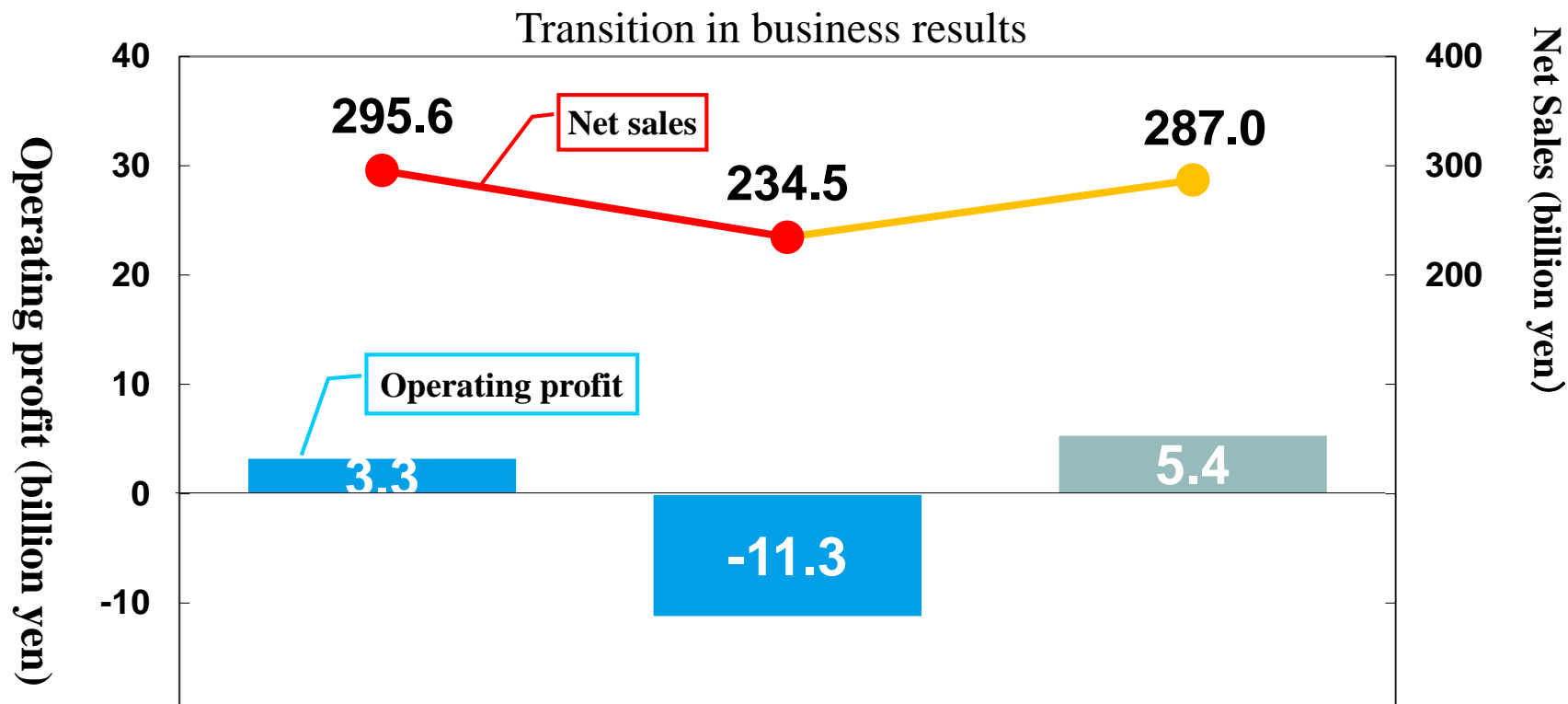
Forecast of FY2021

Forecast of Fiscal Year 2021

1. Net sales forecasts to increase due to the recovery of customers' production and sales, in spite of the production cutbacks impacted by the global spread of corona virus (COVID-19) infection and chip shortage.

2. Operating profit forecasts to return to profitability as a result of sales increase.

Consolidated Business Forecast for FY2021



	FY2019	FY2020 (A)	FY2021 (B)	(B) - (A)
Net sales	295.6	234.5	287.0	52.5
Operating profit	3.3	-11.3	5.4	16.7
Ordinary profit	3.4	-9.1	4.1	13.2
Net income attributable to owners of parent	-3.9	-17.6	1.0	18.6



UNIPRES

	1Q, FY2020		1Q, FY2021		(yen)
	Average for the period	term end	Average for the period	term end	Preconditions of FY2021 forecast
US \$	107.38	107.74	109.80	110.61	108.00
STG £	139.16	133.46	147.96	152.16	150.00
EURO	120.09	119.65	128.45	129.76	130.00
MEX \$	5.33	4.57	5.20	5.38	5.20
RMB	15.52	15.30	16.46	16.86	16.50
INR	1.42	1.43	1.49	1.49	1.50
THB	3.44	3.34	3.51	3.54	3.50
IDR	0.0075	0.0067	0.0075	0.0077	0.0075

Precautions for treatment of material

The future outlook of the Company mentioned in this presentation material was prepared based on information available to the Company that point in time.

This is absolutely an expectation about the future at this point in time, which contains risks and uncertain factors, and therefore, may vary widely from actual results.

The main factors out of these uncertain factors include, but are not limited to, the following:

- Economic conditions of the main markets (Japan, Americas, Europe and Asia etc.), consumer trends, rapid fluctuations in supply and demand for products in connection with business conditions and strategies of our customers in the automobile industry etc.
- Impact on production costs of our products in connection with sharp price increases in oil and steel materials
- Large fluctuations in exchange rates
- Changes in interest rates in the money and capital markets