



UNIPRES CORPORATION

FY2022 1st Quarter Financial Results





FY2022 1Q Financial Results

Forecast of FY2022

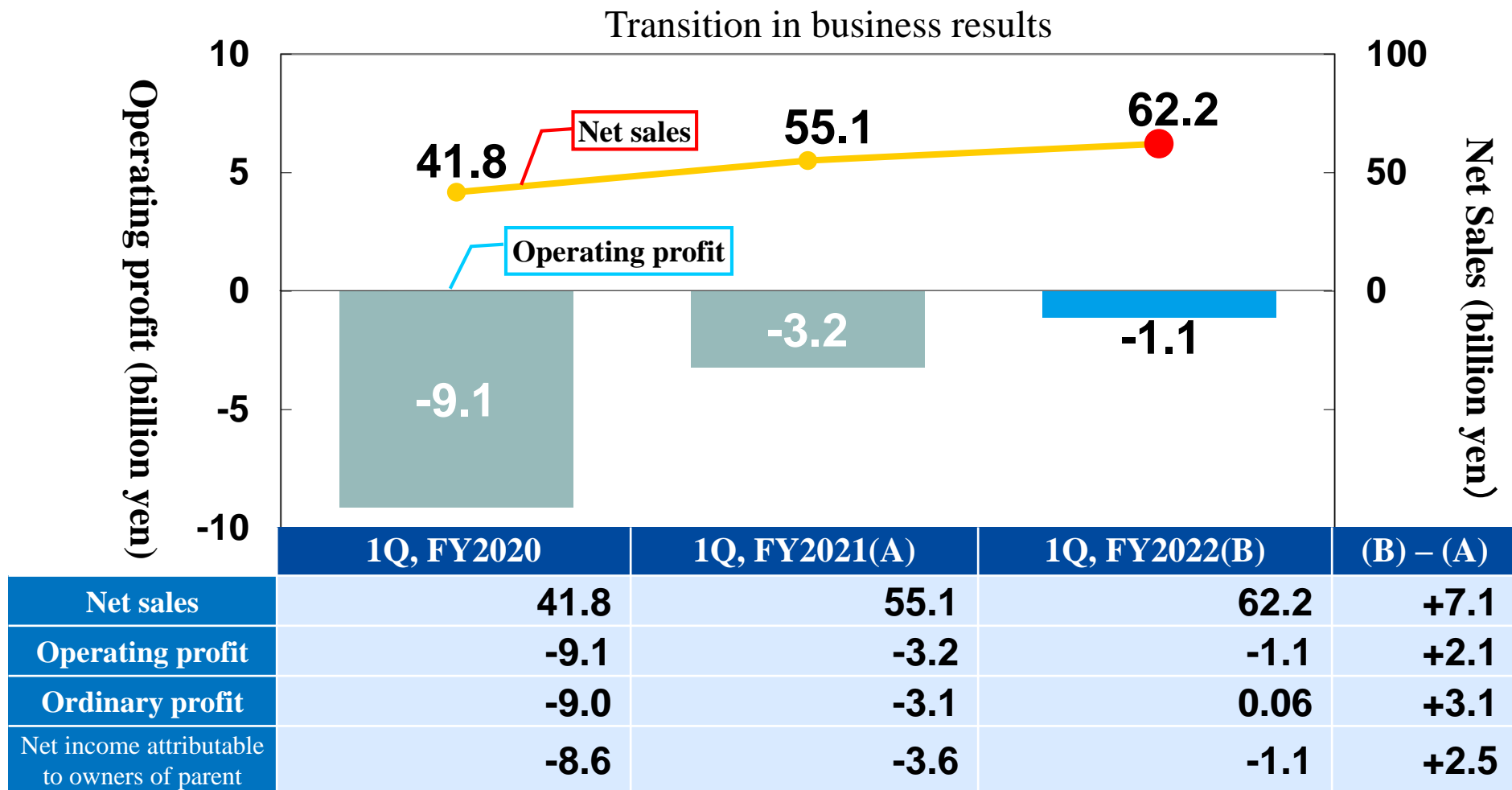


FY2022 1Q Financial Results

Results of 62.2 billion yen sales and 1.1 billion yen operating loss were brought about by positive exchange rate while declining customer production remained due to the global semiconductor supply shortages.

Summary of Q1, FY2022

- Net sales increased by 7.1 billion yen (+12.9%) compared with the same period of the previous year.
- Operating profit improved by 2.1 billion yen compared with the same period of the previous year.



Consolidated Sales by Product Group

(billion yen)

	1Q, FY2021		1Q, FY2022		Variance	Variance %
	Sales	%	Sales	%		
Car body press products	46.1	83.7%	53.0	85.2%	+6.9	+1.5%
Transmission products	8.0	14.5%	8.2	13.2%	+0.2	-1.3%
Plastic products	0.6	1.1%	0.6	1.0%	0.0	-0.1%
Other	0.4	0.7%	0.4	0.6%	0.0	-0.1%
Total	55.1	100%	62.2	100%	+7.1	—

Consolidated Sales by Customer (Nissan Motor-related Products)

- The composition ratio increased by 1.7% mainly due to increasing sales of Nissan Motor.

(billion yen)

		1Q, FY2021		1Q, FY2022		Variance
		Sales	%	Sales	%	
Nissan Motor-related products	Sub-total	43.4	78.8%	50.1	80.5%	+1.7%
	Dongfeng Motor Company Limited	10.4	18.9%	12.5	20.2%	+1.3%
	Nissan Motor	5.1	9.2%	9.2	14.9%	+5.7%
	Nissan North America	6.3	11.3%	7.1	11.3%	0.0%
	JATCO (Incl. overseas operations)	6.1	11.1%	6.1	9.8%	-1.3%
	Nissan Mexicana	6.7	12.2%	5.3	8.6%	-3.6%
	Nissan Europe	4.0	7.3%	5.1	8.2%	+0.9%
	NISSAN SHATAI	1.8	3.2%	1.9	3.0%	-0.2%
	Renault Nissan India	0.7	1.3%	1.3	2.0%	+0.7%
	Marelli Corporation. (Incl. overseas operations)	1.0	1.7%	0.8	1.3%	-0.4%
	Nissan Thailand	1.0	1.9%	0.4	0.7%	-1.2%
	Zhengzhou Nissan	0.04	0.07%	0.03	0.05%	-0.02%
	Nissan Indonesia	0.0	0.0%	0.0	0.0%	0.0%

Consolidated Sales by Customer (Other customers)

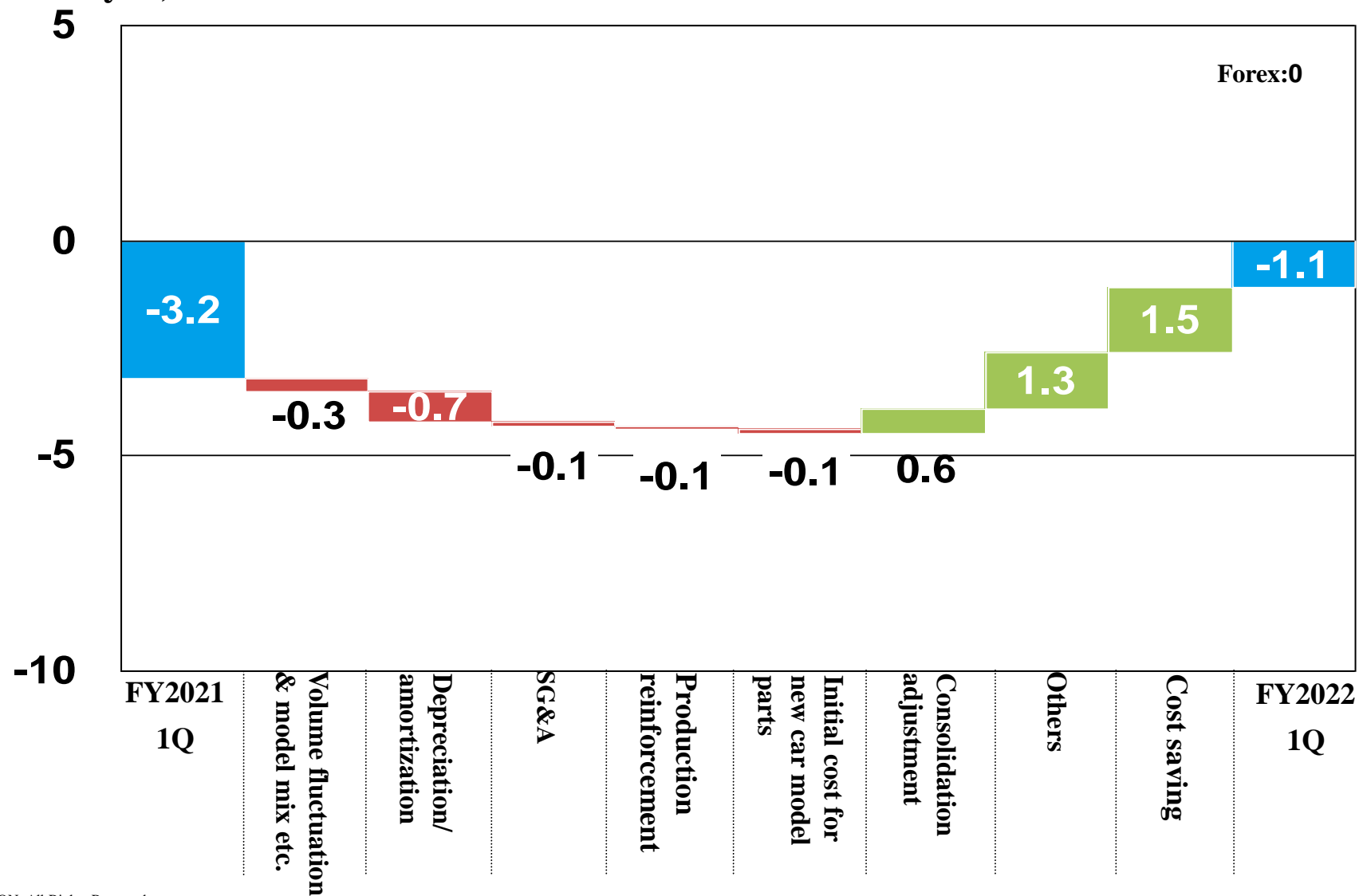
- The composition ratio decreased by 1.7% mainly due to decreasing sales of Honda of The U.K. Manufacturing Ltd..

		1Q, FY2021		1Q, FY2022		Variance
		Sales	%	Sales	%	
customers	Sub-total	11.7	21.2%	12.1	19.5%	-1.7%
Incl.)	Honda of America Mfg., Inc.	1.2	2.2%	1.7	2.7%	+0.5%
Honda	Honda De Mexico, S.A. De C.V.	0.6	1.1%	0.8	1.4%	+0.3%
	P.T. Honda Prospect Motor	0.2	0.4%	0.6	0.9%	+0.5%
	Honda Motor Co., Ltd.	0.5	0.8%	0.5	0.8%	0.0%
	Honda of The U.K. Manufacturing Ltd.	0.8	1.5%	0.0	0.0%	-1.5%
MITSUBISHI MOTORS CORPORATION (Incl. overseas operations)		0.9	1.7%	1.6	2.5%	+0.8%
Groupe PSA		1.3	2.3%	1.2	2.0%	-0.3%
Renault S.A.S.		1.0	1.7%	1.0	1.6%	-0.1%
AISIN CORPORATION (Incl. overseas operations)		0.7	1.2%	0.6	0.9%	-0.3%
Mazda	Mazda Motor Corporation	0.4	0.8%	0.4	0.6%	-0.2%
	Mazda Motor Manufacturing de Mexico, S.A. de C.V.	0.2	0.3%	0.2	0.3%	0.0%
Dynax Corporation (Incl. overseas operations)		0.5	0.8%	0.5	0.8%	0.0%
SUBARU CORPORATION		0.2	0.4%	0.3	0.4%	0.0%
SUZUKI MOTOR CORPORATION (Incl. overseas operations)		0.1	0.2%	0.1	0.2%	0.0%
Isuzu Motors Limited (Incl. overseas operations)		0.06	0.1%	0.1	0.1%	0.0%
NSK-Warner K.K.		0.1	0.2%	0.1	0.1%	-0.1%
Hino Motors, Ltd. (Incl. overseas operations)		0.03	0.1%	0.1	0.1%	0.0%
UD Trucks Corporation		0.04	0.1%	0.1	0.1%	0.0%
Musashi Seimitsu Industry Co., Ltd.		0.06	0.1%	0.02	0.03%	-0.07%
Daihatsu Motor Co., Ltd.		0.1	0.2%	0.0	0.0%	-0.2%

(billion yen)

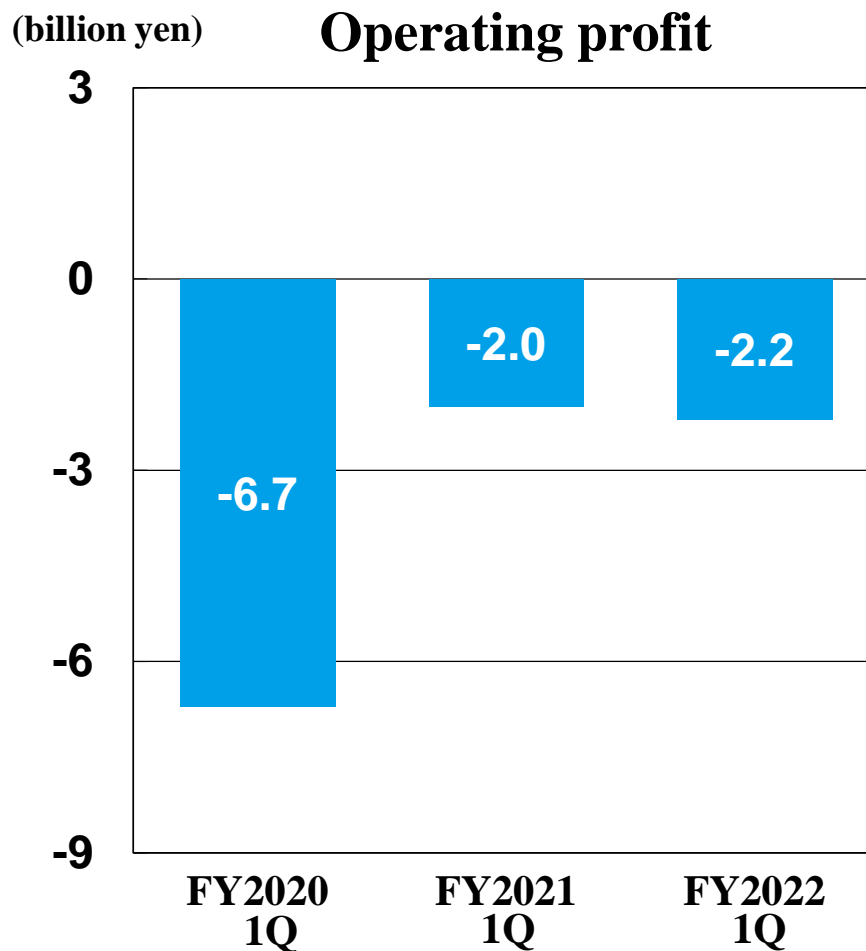
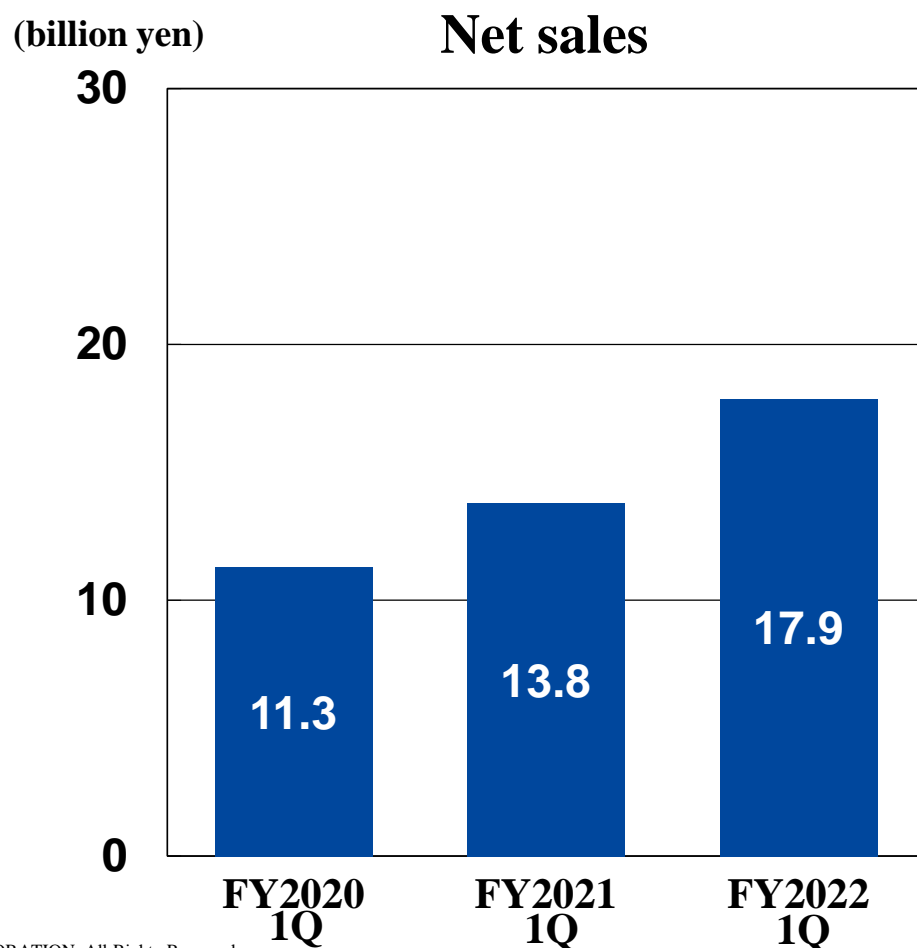
Operating Profit Variance Analysis

(billion yen)



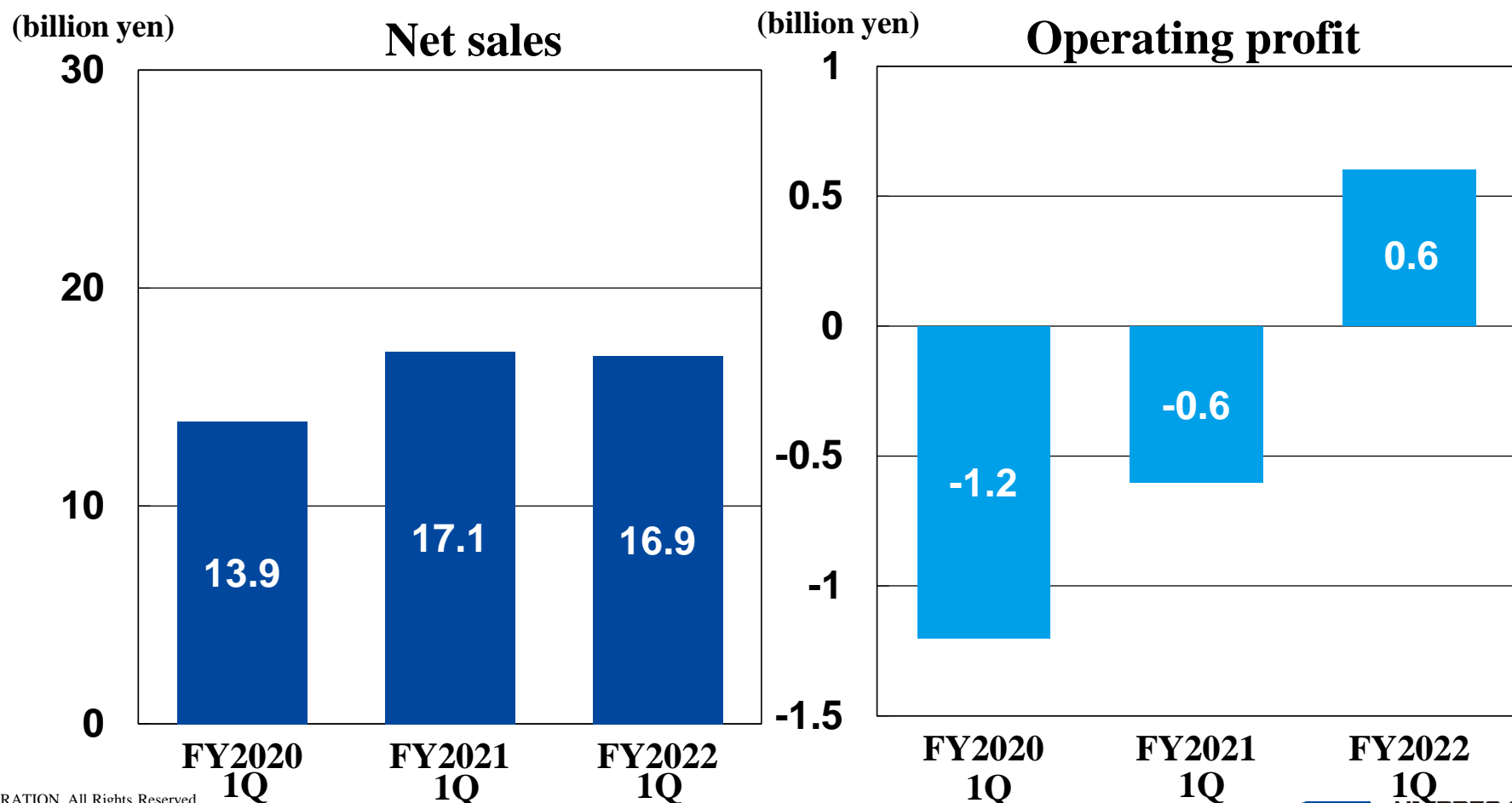
Sales/Operating Profit by Region (Japan)

- Net sales increased by 29.7% mainly due to increased sales of dies and equipment.
- Operating loss was 2.2 billion yen because of new model parts launching cost.



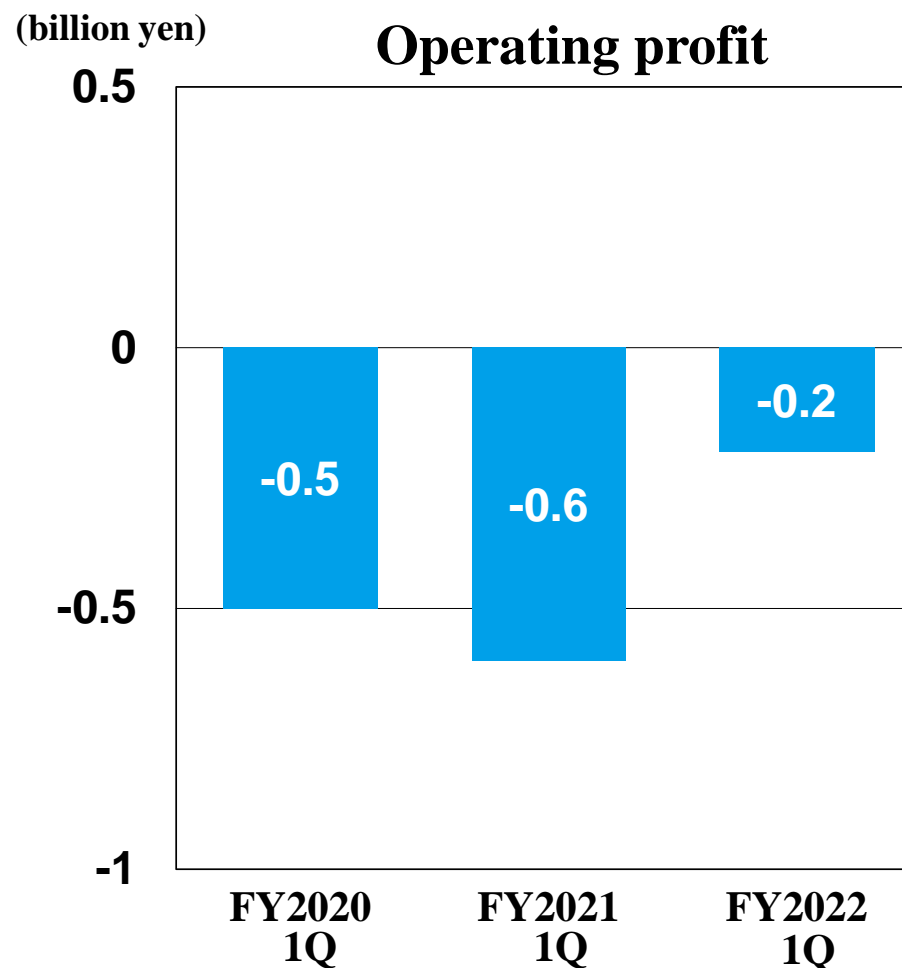
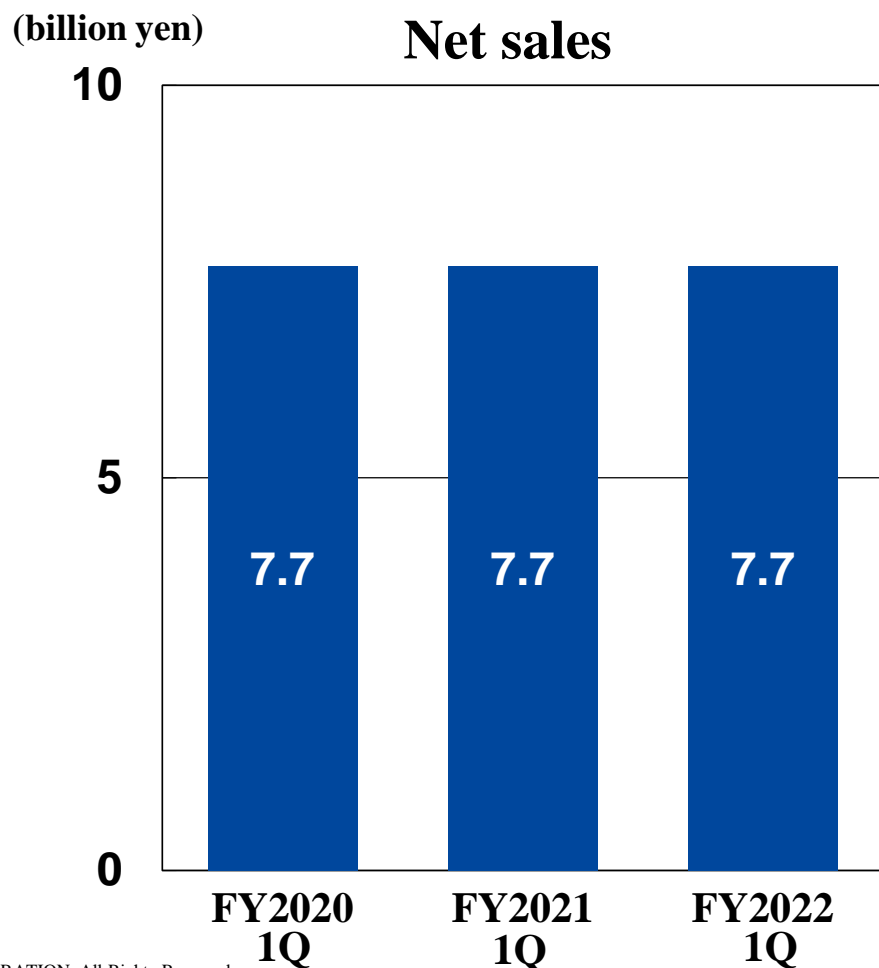
Sales/Operating Profit by Region (The Americas)

- Net sales decreased by 1.2% due to the customers' production cutbacks despite Forex impact.
- Operating profit increased by 1.2 billion yen mainly due to the efforts of cost saving.



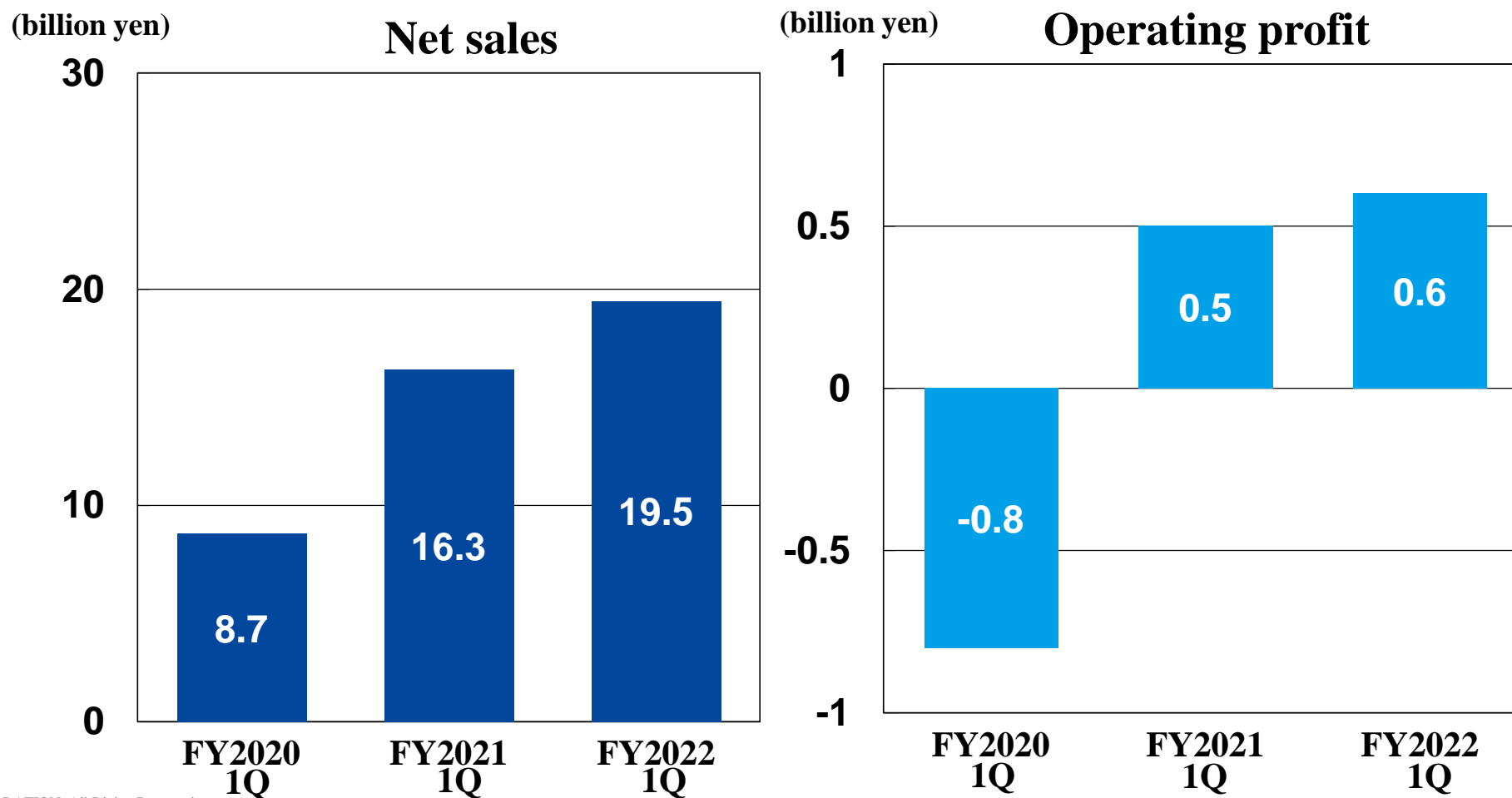
Sales/Operating Profit by Region (Europe)

- Net sales remained at the same level mainly due to Forex impact despite customers' production cutbacks.
- 0.4 billion yen improvement in operating profit was achieved through the efforts of cost saving.



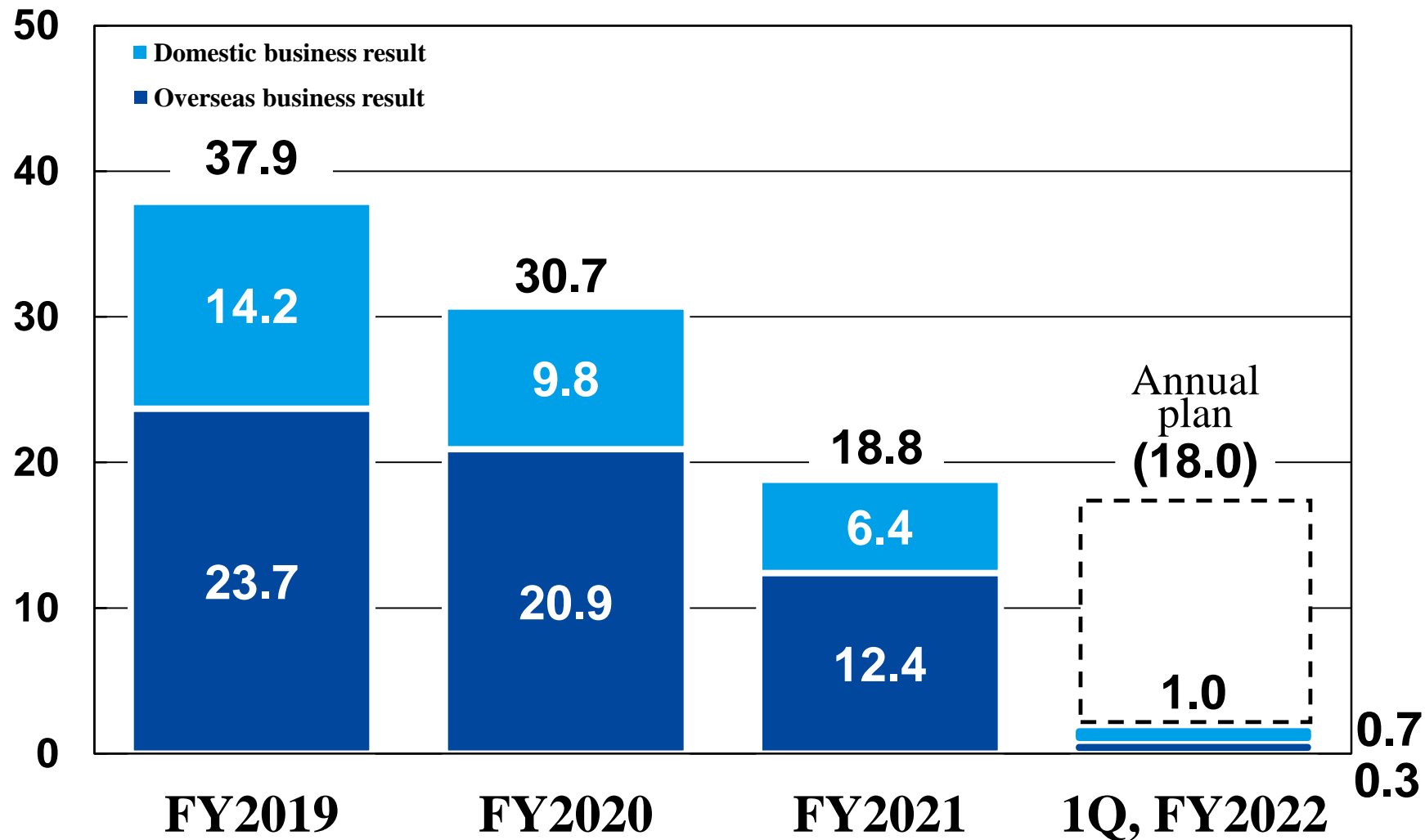
Sales/Operating Profit by Region (Asia)

- Net sales increased by 19.6% mainly due to Forex impact.
- Operating profit increased by 1 billion yen mainly due to the efforts of cost saving.



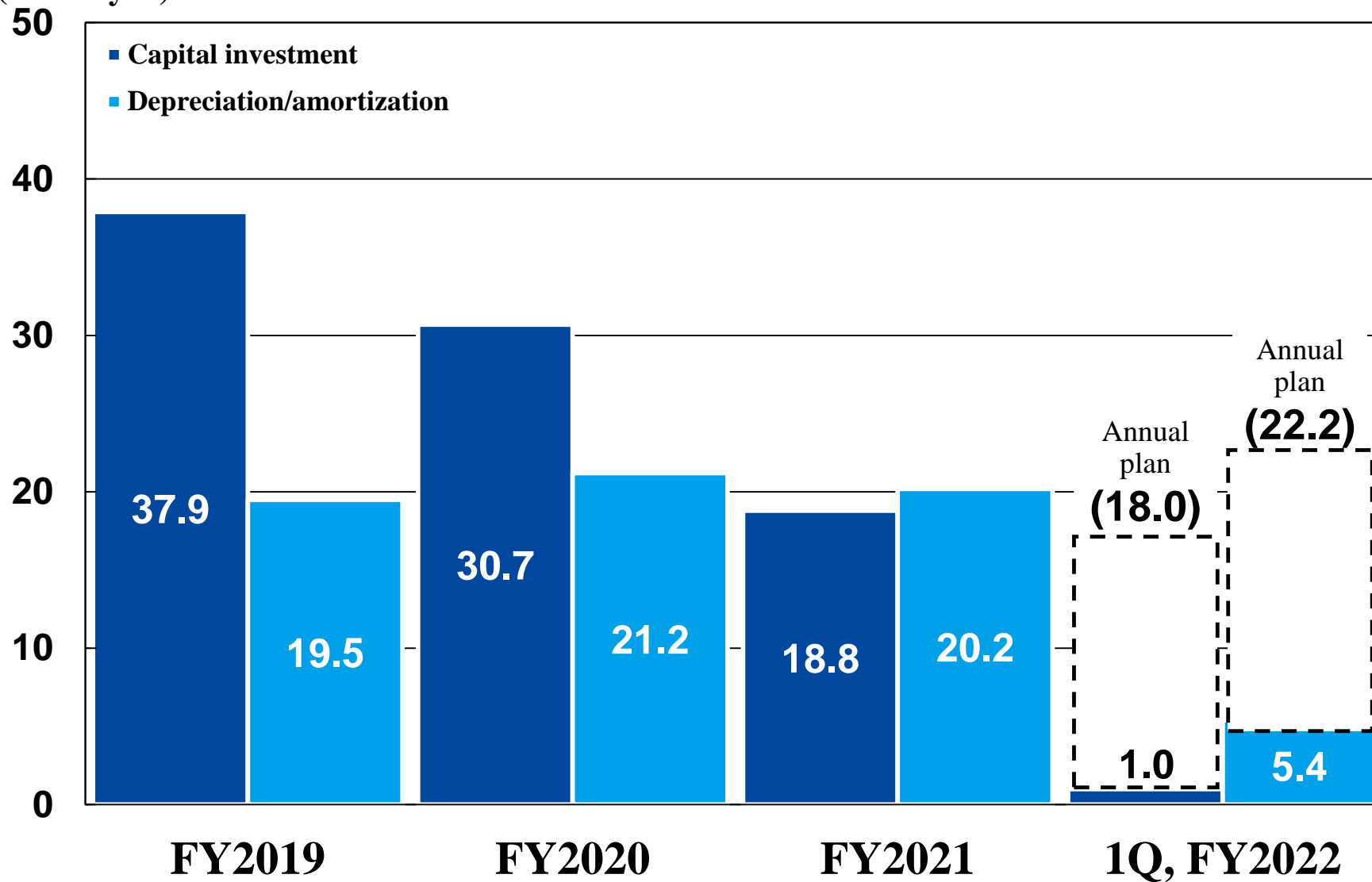
Capital Investment

(billion yen)



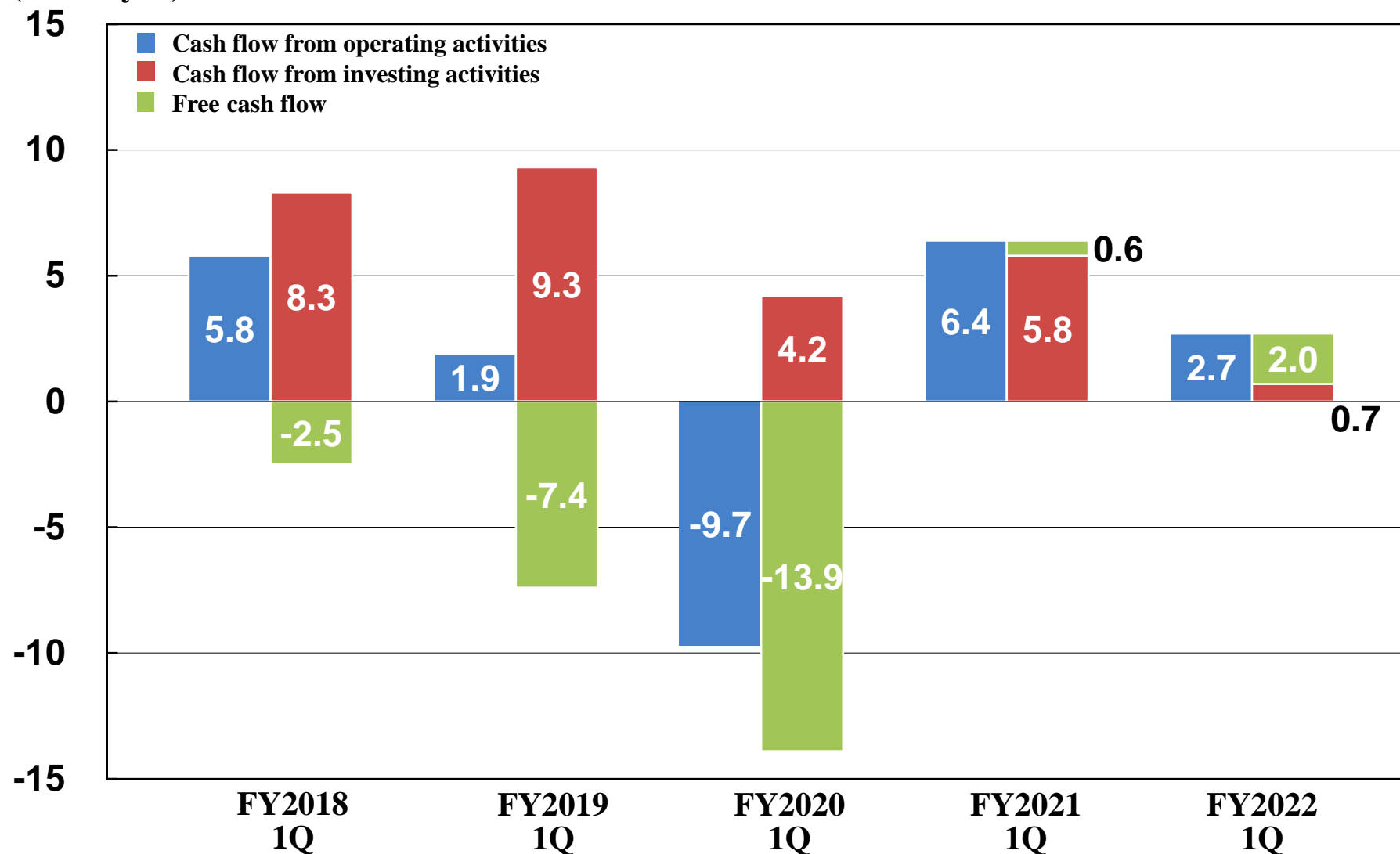
Capital Investment & Depreciation/Amortization

(billion yen)



Cash Flows

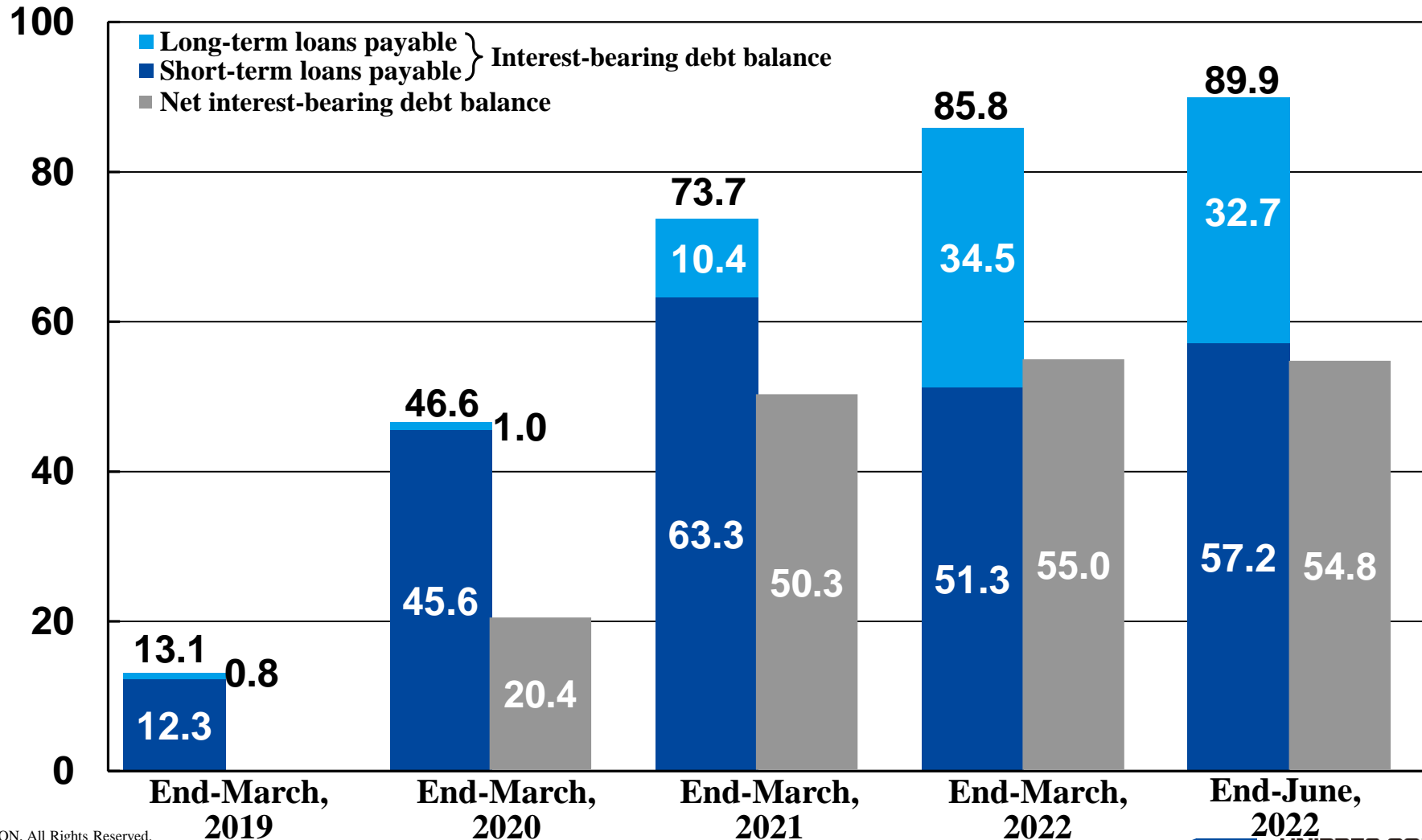
(billion yen)



Interest-bearing Debt & Net Interest-bearing Debt Balance

- Interest-bearing debts increased by 4.1 billion yen compared with the end-March, 2022.
- Net interest-bearing debts including cash and deposits decreased by 0.2 billion yen.

(billion yen)



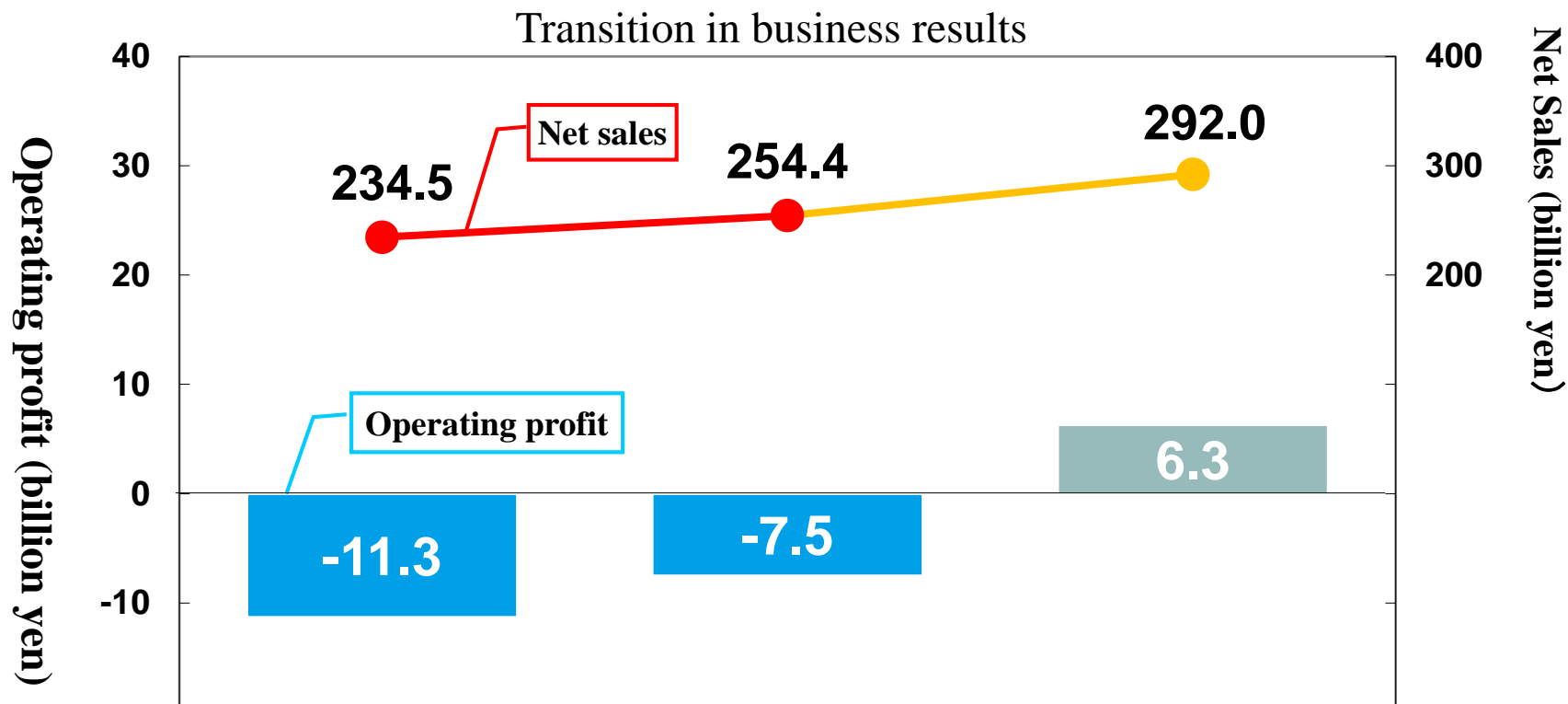


Forecast of FY2022

Forecast of Fiscal Year 2022

- 1. Although the situation remains uncertain due to unstable factors such as semiconductor supply shortages, rising resource prices, and the situation in Ukraine, net sales are forecast to increase as the orders from the customers are expected to recover.**
- 2. Operating profit is forecast to turn to positive as sales increase.**

Consolidated Business Forecast for FY2022



	FY2020	FY2021 (A)	FY2022 (B)	(B) - (A)
Net sales	234.5	254.4	292.0	+37.6
Operating profit	-11.3	-7.5	6.3	+13.8
Ordinary profit	-9.1	-4.7	5.3	+10.0
Net income attributable to owners of parent	-17.6	-7.9	1.1	+9.0



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(yen)

	1Q, FY2021		1Q, FY2022		Preconditions of FY2022 forecast
	Average for the period	term end	Average for the period	term end	
US \$	109.80	110.61	131.26	136.69	115.00
STG £	147.96	152.16	156.76	160.92	150.00
EURO	128.45	129.76	131.57	136.77	130.00
MEX \$	5.20	5.38	5.77	6.16	5.50
RMB	16.46	16.86	18.56	19.26	18.00
INR	1.49	1.49	1.69	1.73	1.50
THB	3.51	3.54	3.56	3.68	3.50
IDR	0.0075	0.0077	0.0082	0.0085	0.0080

Precautions for treatment of material

The future outlook of the Company mentioned in this presentation material was prepared based on information available to the Company at that point in time.

This is absolutely an expectation about the future at this point in time, which contains risks and uncertain factors, and therefore, may vary widely from actual results.

The main factors out of these uncertain factors include, but are not limited to, the following:

- Economic conditions of the main markets (Japan, Americas, Europe and Asia etc.), consumer trends, rapid fluctuations in supply and demand for products in connection with business conditions and strategies of our customers in the automobile industry etc.
- Impact on production costs of our products in connection with sharp price increases in oil and steel materials
- Large fluctuations in exchange rates
- Changes in interest rates in the money and capital markets

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